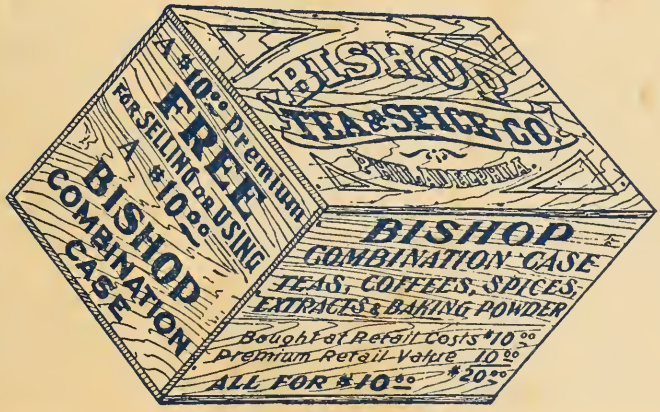
Premium Catalogue

1903-4



Bishop Tea & Spice Co.

Philadelphia, Pa.

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The Bishop Tea and Spice Co.

AFTER an experience of years in the tea, coffee, spice, and soap trade, we have come to the conclusion that, with the continued honest and truthful dealing with the public, which has always been our first consideration in the past, we can use our experience to the great benefit of every consumer of these necessaries, by making each one a partner in our business.

By doing away with the immense cost of salesmen and advertising, which will enable us to deliver all goods direct from our own warehouse to the consumer, free of such expense.

By establishing a uniform standard of high grade in each article, making ourselves personally responsible for their quality, purity, and weight, so that, when our label is seen upon any package or parcel of our goods, their quality is established beyond question or doubt.

We very respectfully ask you to co-operate with and help us, by telling your neighbors and by selling them that portion of your stock which you may wish to dispose of—virtually becoming salesman and advertiser for us. For which service we will give you a valuable as well as useful Premium equal in value to the price of the goods.

The Premium may be of your own selection from a long list of first-class articles of everyday use, many of them finished under our own supervision FOR THIS PURPOSE ONLY, made in the most substantial manner of the very best materials, and which carry the same guarantee as every article we sell—they are as represented or your money back for the asking.

In order to accomplish these results we will use, in their respective grades, the very best products of the tea, coffee, spice and soap world, putting up each article in small convenient packages, easily handled, quantity and quality marked upon each, all securely packed in a small case, which for convenience we call a Combination Case,

Which if bought of a retail dealer would actually cost	$10.00
Your choice of Premium, retail worth	10.00
Actual retail value,	$20.00

ALL FOR $10.00. (The Premium yours without cost). We do the packing and shipping free, the receiver pays the freight.

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We wish you could look into this handsome dining-room, of which we show you a photograph, taken at Midvale, Ohio, furnished complete with Bishop Premiums in less than one year. You will note for two of the Premiums it was necessary to sell five $10.00 Combination Cases, China Cabinet and Sideboard; Brussels Art Square; Dining Chairs and Table; Silver Tea Set; Porcelain Tea Set and 24-piece set Rogers Bros.' Silver Ware. Take the Bishop Premiums out and this room would have only the four walls. It shows you the possibility of furnishing your home luxuriously without one cent of cost to you. TRY IT.

A $10.00 Clarence Morris Chair Free

For Selling or Using a $10.00 Combination Case of The Bishop Teas, Coffees, Spices, Extracts and Baking Powder.

If we could take this comfortable, easy and well-made Chair to your home and show it to you, it would be quite unnecessary for us to give an exact photographic reproduction with description of it here, as it looks much better than we can picture it to you in words—it is a veritable chunk of luxurious comfort.

Your choice of golden oak or polished mahogany finish. Two double-seamed handsome reversible cushions, 4 inches thick (seat cushion 21 x 21 inches, back cushion 21 x 29 inches), filled with hair (not as most cushions with fibre or cotton), very comfortable, and made to wear and keep their shape.

Your choice of Figured Velour or Corduroy in beautiful shades of medium red or green colorings, perfectly fast. Four socket castors. The back being adjustable to four positions, solid brass rod with ball ends, latest fashion brass ratchet; back legs shaped, front legs carved, 3½ x 1¼ in., arms 4½ inches wide; height of back from floor, 45 in.; width across arms, 30 in.; all put together in the strongest manner, the materials being of the best, making altogether a very commodious resting-place.

Send us by mail ten names, heads of families, who are responsible and reliable, and 4c. in stamps. We will send you a pretty souvenir for your trouble.

All cuts are an exact photographic reproduction of the Premium. If not as represented, your money back for the asking.

Packed free, shipped by freight; receiver pays the freight.

$10.00 Seth Thomas Mantel Clock Free

For Using or Selling a $10.00 Combination Case of the Bishop Teas, Coffees, Spices, Extracts and Baking Powder.

One of the most useful, certainly one of the most lasting Premiums on our list, is a "Clarence" Eight-Day Parlor Seth Thomas Clock, for with ordinary care it is good for a lifetime, and once properly regulated, you have always the correct time, as they are known the world over as being the most reliable time-keepers.

The works are encased in a heavy, very solid looking enamel case, ornamental in design, being made by a patent process, very highly polished, which so very nearly resembles marble as to deceive the casual observer as to its real composition, being such an exact imitation of the black and variegated marble, with four bronze columns, two on each side, white and gilt dial, with black Arabic numerals, with heavy bronze ornaments on either side, the whole surmounted with a beautiful and very artistic "Robert Bonner" bronze, 7 inches high, not attached. In size, the Clock is 17 inches long, 7 inches wide, and 11 inches high. It is an eight-day Clock, cathedral bell, striking the hour and half-hour, and is made by the very best makers of clocks in this country—Seth Thomas—and carries the manufacturer's guarantee, as well as our own.

We can recommend our "Clarence" Eight-Day Clock to you as a time-keeper, as an ornament, and as one of our most durable Premiums for using or selling Bishop Teas, Coffees, Spices, Extracts and Baking Powder.

All cuts are an exact photographic reproduction of the Premium.

A $10.00 Clarence Silver Tea Set Free

For Selling or Using a $10.00 Combination Case of the Bishop Teas, Coffees, Spices, Extracts and Baking Powder.

Our "Clarence" Silver Tea Set, consisting of four pieces, tea-pot, holding 2½ pints, sugar bowl, spoon-holder and cream pitcher, the two last-named being gold-lined. They are quadruple plate on hard white metal, new and elegant design, beautifully engraved on frosted ground-work. For quality, beauty and finish it is unexcelled. Fully guaranteed for 30 years. This set is retailed at $10.00.

We are enabled to offer you this set as a Premium only by placing an order for a large number of pieces at

one time, with one of the most extensive makers and dealers in plated-ware in this country. We could have had another set much the same as this one in appearance, at a little less cost, but having had dealings with this manufacturer for a long time, and being always satisfied with the goods furnished, both in quality and finish, we made up our minds to "stick to our first love," knowing that we will get true value for money, and be able at all times to feel assured that each one of our patrons are getting the very best that can be had at the price, so that we recommend this set to you, without the slightest hesitation, as being just as represented in cut, taken from photograph, or your money back for the asking.

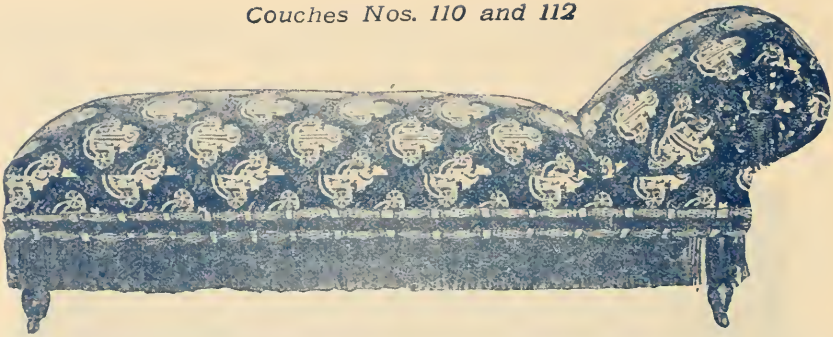
Case Rogers Bros.
Silver-plated Ware
FREE
With One $10.00 Order

This Case contains six table-spoons, six tea-spoons, six knives and six forks, new pattern, extra heavy plate, on best hard, white metal; knives plated on best steel and have an extra plating on them, as it is well known that knives get the hardest usage. We warrant these goods

for five years. Rogers' reputation, as well as ours, is at the back of them. We consider this one of the most useful and practical Premiums, and well worth the little trouble and time it takes to sell one of our $10.00 Combination Cases to obtain them, twenty-four pieces, all packed in a nicely lined case.

We do not wish to keep one cent of your money unless you are satisfied, for you cannot recommend goods that do not give satisfaction upon fair trial; can you? But, as we have catered successfully for many years to a large number of customers, we feel sure of being able, by close attention, to maintain our prestige.

Couches Nos. 110 and 112



No. 110
FREE
With One $10.00 Order

In making your choice of Couches do not forget that we offer you several kinds. They are all good kinds, some better than others, and some the best, the quality, style and material of each are the best for the money, but your choice is the one we wish you to have. Number 110 is a serviceable, well-made Couch, 70 inches long, 24 inches wide, with 12 steel springs, upholstered in medium red or green figured velour, fringe on both sides and end, a strong, substantial frame and legs, casters.

Couch No. 112

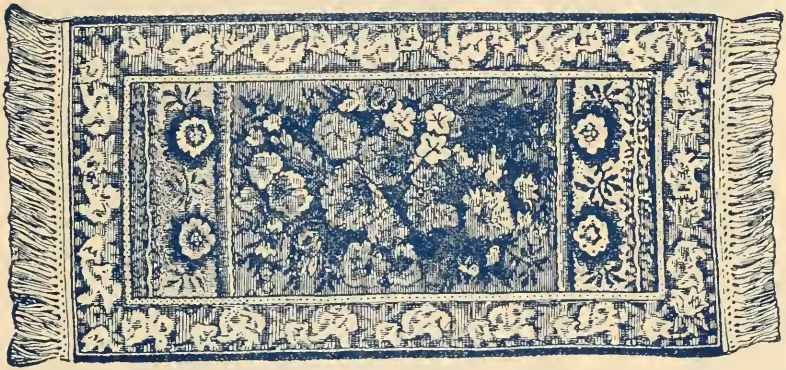
No. 112
FREE
With One $15.00 Order

In looks Number 112 is a beauty, comparing favorably with one at double the price and no favors asked. It is Rococo-shaped, right up-to-date in design and finish, strong, well-seasoned oak frame, put together to last, upholstered in 3 tone velour, cheerful colorings, green or red; 5 rows of tufting, fastened with patent buttons. It is 75 inches long, 26 inches wide, has spring-head and spring-edge, 22 tempered springs, solid round turned legs with casters, ornamented at head with rosette.

A Ten Dollar Smyrna Rug
FREE
With One $10.00 Order

Rugs make the home bright and cheerful, something everyone desires. We can give them to you in a hundred beautiful designs. This rug is 36 x 72 inches, reversible, alike on both sides, heavy, knotted fringe on each end; will wear for years.

Or we will give you two, size 30 x 60 inches, just the same style as the large one, with one $10.00 Combination Case. Please yourself, and you please us.



NOTICE

It is only necessary to order one $10.00 Combination Case at one time on a $20,00. $30.00, $40.00, or $50.00 Premium, as we send you by mail, the same day, a numbered certificate, so that, when ordering the last Case, you can return them to us; we will then ship Premium. But if you live at a distance, you can save freight charges by having all shipped at once; do not forget this saves you money.

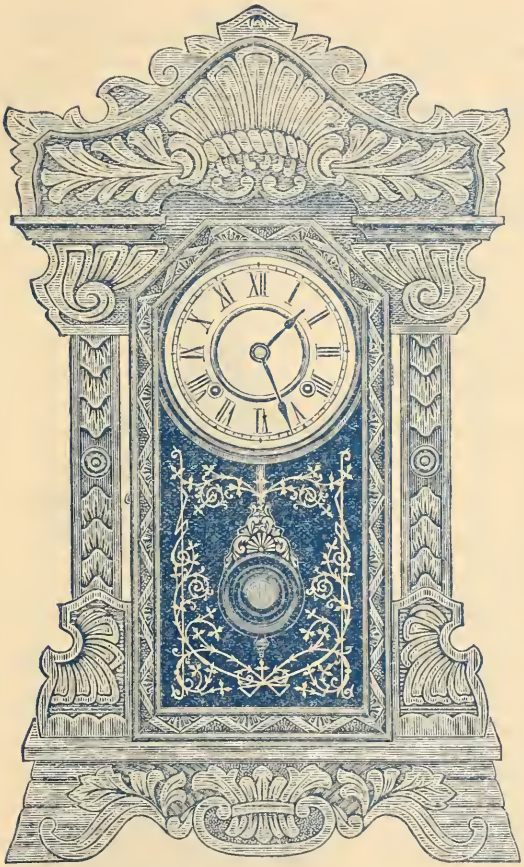
If you will send us the names of ten heads of families, your near neighbors, fully and plainly written, whom you know to be able to buy our goods and pay for them, and four cents in stamps, we will send you a useful souvenir for your trouble.

Should there be any point you do not understand, or any question you wish to ask, a letter addressed to the Bishop Tea and Spice Co., Dept. L., will receive immediate attention, and we will endeavor to mail reply on even date, so that you can know just what we know about it. It costs us nothing but our experience, which is yours for the asking.

Minot Clock FREE with one $10 Order.

This beautiful clock is not only one of the useful premiums that we present to you, but is one of the handsomest, as it comprises in one article, a perfect time piece, and a handsome ornament for any room. It is 9¾ inches in height 6¾ in width, has an Ivoryzed Porcelain Dial, and is Ormolu Gold Plated, and we guarantee it for a lifetime. Every one whom we have sent this clock to as a premium, wonders how we can do it. It is made by one of the best manufacturers of Clocks in the world, who have a reputation on these clocks which excell any other manufacturer, and we know that you will be more than pleased if you select this clock as a premium. The cut shows you the beautiful and artistic design of this handsome time piece and ornament combined.

Our guarantee with every premium we send you.



8 Day Oak Clock Free with One $10 Order

This serviceable clock is 24¾ inches in height, 14¾ inches in width, has 6 inch dial, strikes the hour and half hour, also has the alarm attachment, which is very useful.

In addition to this clock being a perfect time keeper, it is very ornamental in style, as you will observe by the cut on this page, and is made by the best manufacturer of this style of clocks in the country, and has not only the manufacturer's guarantee, but our guarantee behind it, warranted for 10 years.

We give you a certificate with each order, so that after getting ten orders you get an additional ten dollar premium, of your own choice, absolutely Free. We can refer you to thousands of well-satisfied customers

$10 Ladies' Mackintosh FREE

With One $10.00 Order

It will take no imagination to see that this Ladies' Mackintosh, which we give you free for selling one of our $10.00 Combination Cases, is a very genteel looking garment, and we tell you that it is just as good as it looks. It is made of blue wool cashmere, woven lining, with one cape, and is warranted absolutely waterproof. You will see by this cut, taken from photograph, that it is a very stylish garment, and one which we will guarantee to give you the very best of service. Just think of it, you can have this invaluable, rainy-weather protector for so little. A few visits to your friends, introducing our goods and selling only $10.00 worth, and you have one of the most convenient garments you ever possessed.

When ordering send us your height and bust measure.

Our Teas are unsurpassed. We guarantee every package we send you to be full weight, and of delicious flavor and aroma; so much finer than you can usually buy at your local store that comparison is lost sight of. The secret is this: We have the best Tea experts to be had, and every chest of Tea is thoroughly inspected, and must come up to our high standard, before we will allow our name to be put on it, so when you get a package of "Bishop Tea" you know it is just right.

Coffees—The only way to secure a rich, full-flavored, satisfactory cup of Coffee is use the "Bishop Coffees." We give them the same careful attention which has done so much to make our Teas famous.

$10 Men's Mackintosh FREE
With One $10.00 Order

"In time of peace prepare for war," and in time of sunshine prepare for storm, for the rain, the snow, and the sleet will surely come, then you will find our suggestion here offered a worthy and practical benefit, which, by our method, is so easily obtained. We will send you this double-breasted, box-coat Mackintosh for selling one of our $10.00 Combination Cases. They are tan, mixed covert, rubber lined, 52 inches long; ventilated double, back and under arms; ball and socket fasteners; stayed seams under arms; storm fly front; extra wide corduroy collar; sizes, 34 to 46 inches, breast measure. A fine, useful garment for a stormy day. Always looking well and comfortable, and with only ordinary care will retain its appearance for many seasons, never going out of style or fashion. A much-needed addition to the wardrobe of every careful man.

Something about the goods we send you in our Combination Cases:

Flavoring Extracts—Are absolutely pure, fine, smooth, delicious, 13 different flavors, put up in full-size, 2-oz. bottles, each one packed in special carton to prevent breaking.

Spices—We pack in quarter-pound, fancy cartons, and guarantee every spice we send you to be strictly pure and of the finest quality. There is no one article of commerce that has been given over to adulteration so much as spices. To be on the safe side, use only the "Bishop Spices," then you are sure that you are using pure, fresh, high-grade Spices. We furnish them to you whole and ground.

$10 Trunk FREE

With One $10.00 Order

Not half enough people realize how splendidly we are prepared to fill their orders, at prices which are a specialty with us.

Look at this Trunk, which we give you Free for selling one of our $10.00 Combination Cases. From the very beginning, the principle was fixed of doing best for you in quality and price; that policy has never been lost sight of; it is permanent; it is here to stay.

This 28-inch Trunk is substantially made and strongly put together; corners securely bound with malleable iron; good, strong lock; two safety hasps; cloth covered; lined inside; has tray and hat-box; it is something which every one who travels must have. For travelers or excursionists, where people have to live in a trunk for some time, you will find this one to stand the usual rough handling equal to and better than many much higher priced. A little care in packing and your clothing will come out neither tumbled or mussed.

We also furnish you with a 30-inch, for one $11.00 order; 32-inch, for one $12.00 order; 34-inch, for one $13.00 order; 36-inch, for one $14.00 order.

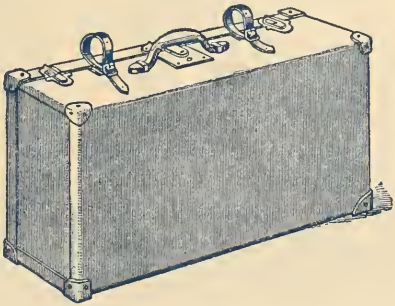
We have mastered the vital points in this business. There is no experimenting.

Try our Club offer, it is one of our best—simple, sure, and easy on the pocketbook. Saves time and trouble—we do the work.

$10 Dress Suit Case FREE

With One $10.00 Order

This Dress Suit Case is made of leather, not imitation, but real leather, reinforced with leather corners; has a brass-plated lock and trimmings; lined with linen; has leather straps and handle; size, 22 inches.



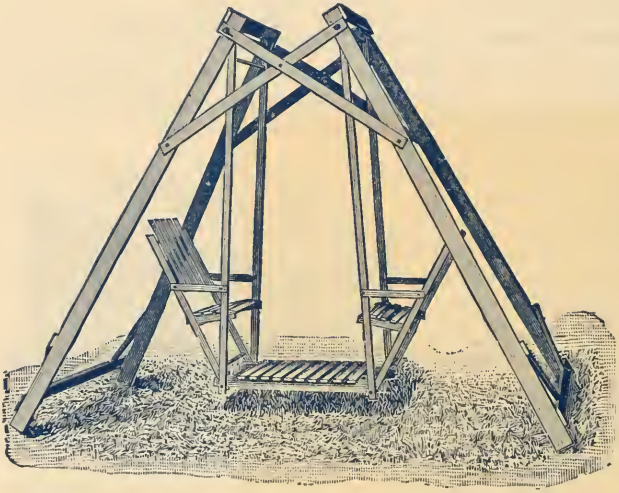
This Dress Suit Case is made to last, and, as leather improves by keeping, the longer you own it the better it is.

It is one of the things that every one must have at some time, but the time when it is most needed is the very time when you have not got one. Here we furnish you with the easiest way imaginable to have a thoroughly durable and handsome one for selling one of our $10.00 Combination Cases. Suppose you were called away in a hurry. Your Dress Suit Case will hold all requisites for a few days' stay. Nothing more handy, more durable, nor can you get the right kind of a one on better terms. Try one of our Combination Cases. You can dispose of it in short order if you try.

Our success is no accident. Knowledge, competence, determination are the factors that have brought results, and we wish to express the conviction that there is before us to-day a larger opportunity with greater promise of success than has been presented during our previous experience.

Remember, that if you desire to order more than one case before selecting your premium, we send you a certificate with each shipment, which can be returned to us with final order.

We guarantee every Premium to be just as we represent them. In our years of experience with a multitude of customers we have no complaints, which shows you how careful we are to see that each one gets just what we promise them. A great many write us when they receive their first Premium, it is much better than they expected.

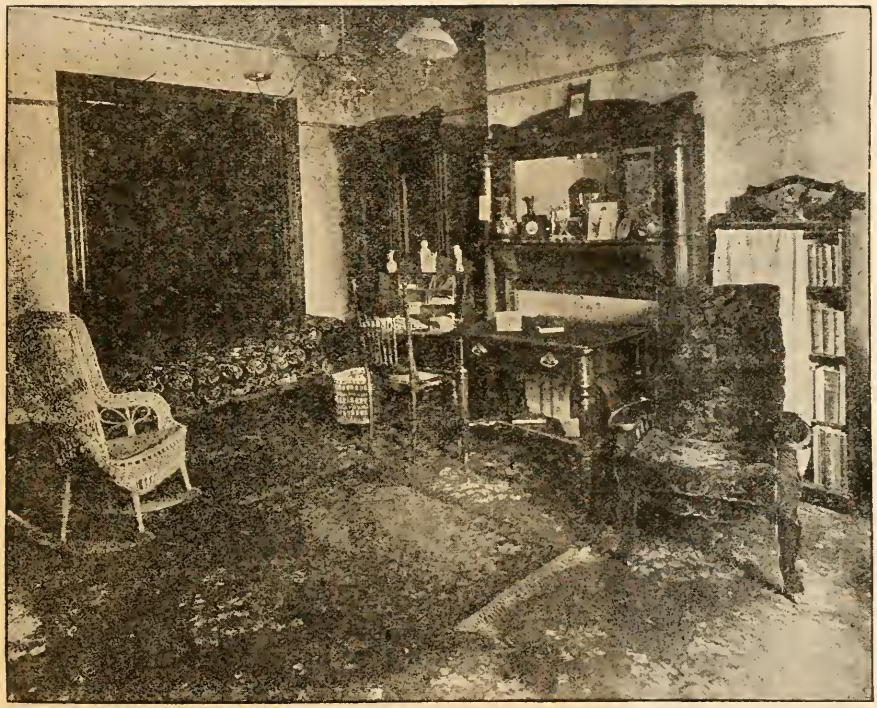


Peerless Lawn Swing Free with one $10.00 Order

The Lawn Swing is put in our list of premiums more to please the little ones, yet is something the big folks can get a great amount of enjoyment out of as well. On account of folding up, it is desirable to have in the play room in the house for the pleasure of the children in cold and stormy weather. For out of door use on the Lawn, there is not one thing that will give so much amusement and comfort as the Peerless Lawn Swing. Finished in natural color, with hangers and seats trimmed with bright vermillion, strong, substantial. Height when open 7 feet 3 inches. Makes your home look as if your children always had a good good time.

Packed and shipped free. Receiver pays the freight.

We give you a Certificate for each one who takes interest in our plan and who sends us an order. Get ten of your friends to send us an order and you get your choice of any of our $10.00 premiums **FREE.**



From a photograph in the home of one of our customers at Norristown, Pa. A cosy sitting-room, furnished complete with Bishop Premiums in less than six months. You will notice in this room a Morris Chair; Book Case; Library Table; Clarence Desk; Couch, and Reed Rocker; all secured in such a short time by selling our Combination Cases.

Don't envy this lady, but start now and you can have the same in your own home in a short time.

$10 Gentlemen's Gold-filled, Hunting-Case Watch

FREE

With One $10.00 Order

"Time is money"—save it—is a remark made by a wise man in the distant past, and its principle has come on down through the years until the present day. If this be true, we should not let a day go by without our time earning something, and we are prepared to give you honest help, if you will but allow us to do so. Now, there is no better way of saving time than to keep a close tab on it, and the most practical means to that end is to carry a trustworthy, ever-reliable time-keeper with you, then you are sure of keeping your engagements, of catching that train, which leaves on the minute, and saves you many a hurry.

We offer you this Gentleman's Gold-filled, Hunting-case Watch, warranted for ten years, with American stem-wind movements, seven jewels, expansion balance, free for selling one of our $10.00 Combination Cases, the work of a few hours of your spare time.

$10 Ladies' Gold-filled, Hunting-case Watch

FREE

With One $10.00 Order

A Lady's, Gold-filled, Hunting-case Watch free, for selling one of our $10.00 Combination Cases, warranted for ten years, with American, stem-wind movements, seven jewels, compensating balance, patent safety pinion, quick train.

It is no longer difficult to secure a good-looking Watch at a moderate price, but it is difficult to obtain a reliable time-keeper. The one we offer you here is not only a little beauty in looks, but is a fine time-keeper, which any lady can earn in visiting her friends, each of whom use any article to be found in our Combination Case.

Remember, we make a special offer for a club, which is very popular with many of our friends. Try it.

Lady's Lorgnette Watch Chain FREE

With One $10.00 Order

Every lady having a watch must also have a Chain on which to hang it safely when wearing. The Lorgnette Chain is the most fashionable, and we offer you a very pretty one here free for selling one of our Combination Cases. It is gold-filled, 46 inches long, complete with swivel and stone set, warranted for twenty years. It is exquisite in design, wrought out by skilful hands, having all the appearance of a solid-gold Chain, but will be found stronger and more durable; it will not tarnish, but will remain just as you see it taken from the original package for ten long years. And you can have it on such easy terms that it is well worth your while to give them your consideration. We have hundreds of letters from as many of our patrons who express their surprise upon receiving such worthy Premiums; best of all, they remain right with us. Of course it is easy to make assertions, but it is doing that counts in the long run, and we are in business for the long run. Try it.

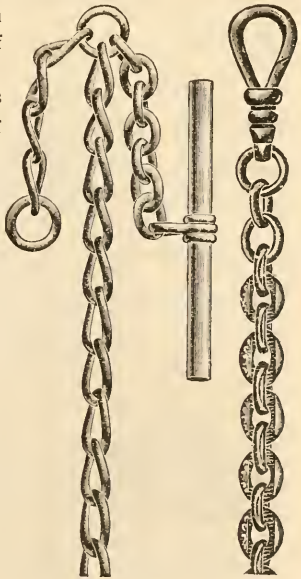
Gentlemen's 14-Karat Gold-filled Chain FREE

With One $5.00 Order

Gentlemen, you can have one of these 14-karat, gold-filled Chains free for selling only $5.00 worth of our goods. Just think of it, only $5.00 worth, which should not take any live man longer than an hour or two to accomplish.

They are 12 inches long, complete with toggle chain, swivel and bar. These Chains are gold-filled and warranted for ten years, and you will find them to give you more actual service than a solid-gold Chain.

They are the same in design, just as beautiful to look upon, and they are much stronger, being much less liable to break. They not only carry our guarantee, but that of the manufacturers also, as they back up every word we say.

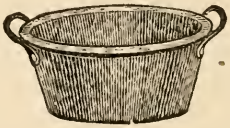


A clever woman knows a bargain when she sees it, and we have letters from a great many of them telling us how pleased they are with their bargains. Try one our Combination Cases.

14 Piece Set, Ivory Agate Ware Free with one $10.00 Order

From a sanitary point there is not anything that equals Ivory Agate-ware for cooking and kitchen utensils. This ware is perfection, being double coated on steel, and with proper care will last for years. We believe this to be one of the most useful and practical premiums we offer on our list. With one $10 00 order we give you 14 desirable pieces, consisting of one 4½ quart Tea-kettle, one 2½ quart Coffee-pot, one 14 quart Dishpan, one 4 quart Berlin Cooking pot with cover, one 4 quart straight Sauce-pan with cover, one 2 quart double Rice-boiler with cover, 1 pint Drinking Cup, one 4 quart Pudding-pan one 3 quart Pudding-pan, one Colander, two deep 10-inch Pie Plates, one 2 quart covered bucket and Wash-basin. All carefully packed in a case. Every one of these pieces needed in your home, no matter if you already have some of them. Don't be short on kitchen utensils when you can get them simply by using or selling one of our Combination Cases.

Do not ask us to make any change in this assortment. We send them to you in this way only.



Packed and shipped free. Receiver pays the freight.

Erie Oil Heater

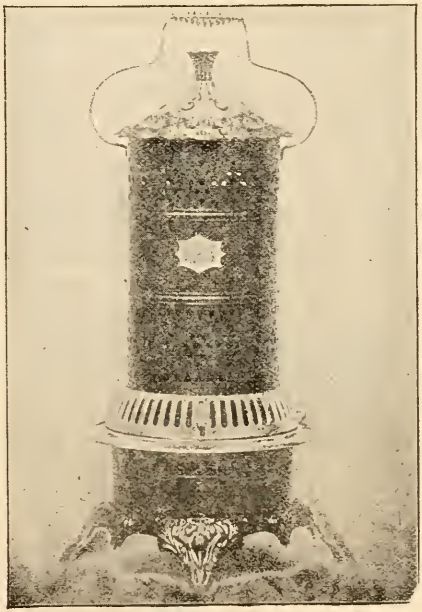
Free

For Using or Selling a $10.00 Combination Case of the Bishop Teas, Coffees, Spices, Extracts and Baking Powder.

In our climate, where the weather is subject to such frequent, and sometimes such radical changes from heat to cold and from cold to coldest, it has been quite a problem to solve the quickest way to heat a room. The Erie Oil Heater solves it.

And during the extreme heat of Summer it has been another problem to cook, to iron or quickly boil the tea kettle and then to dispense with the fire. The Erie Oil Heater solves this one also.

But perhaps the greatest problem of all was that of expense, for to use gas or fuel to really heat a room or cook with is expensive and takes time. The Erie Oil Heater solves this one efficiently, as it is one of the most economical, convenient and quickest all-around heat makers going. It is 28 inches high; base, 15 inches; drum, 8 inches; removable top, handsomely nickle-plated; foot rail, heavily nickle-plated; drum is made of best Russia iron, lined with mica, giving a very cheerful effect when lighted. It is easily cleaned, has a central draft burner, 10½-inch wick, brass tank holding four quarts of oil; will burn sixteen hours, no smoke, no dirt, no odor and perfectly safe, and no good housekeeper should be without one. Absolutely free with one $10.00 Bishop Combination Case.



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All cuts are an exact photographic reproduction of the Premium. If not as represented, your money back for the asking.

Packed free, shipped by freight; receiver pays the freight.

Novelty Wringer FREE

With One $10.00 Order

Wash-day made easy. Backaches and weariness can be lessened or saved altogether, if one has up-to-date helps on wash-day. This Wringer is the standard of the world to-day, and comprises all the best qualities that can be found in any first-class Clothes Wringer.

It has combination clamps, and may be used on either wooden, galvanized-iron or fibre tubs. It will open 1½ inches, 11 x 1¾-inch rolls, which are made of the best, solid rubber; will always wring the clothes dry, and, with good care, will last any family for ten years. You can have this useful help for selling only one $10.00 Combination Case.

Electric Washer FREE

With One $10.00 Order

This cut, taken from photograph, shows you the exterior of our celebrated Electric Washer, which we give you free for selling one of our $10.00 Combination Cases. It is constructed of the best Virginia white cedar, and is stronger, more neatly finished and larger than any other make of round Machine on the market. It is supplied with our improved gearing, fully galvanized. The inside of the Machine is fully corrugated, there being no nails or blocks of any kind on the inside. The Machine is made with large end of tub down, allowing plenty of room for water and clothes. The hoops are made of extra heavy galvanized wire, are electric welded, and are warranted not to break or fall off. We use a square, galvanized-iron rod to work the dolly, as this offers nothing in which the clothing can catch.

The hoops, being made of galvanized wire, welded by electricity, have double the strength of the old-style, riveted, flat hoops. They are imbedded by a patent process in grooves in the tub, and clamp the staves so tightly that it is impossible for them to fall off, nor can they be removed without the use of force. We can recommend this Washer to you as one of our most useful and substantial Premiums.

Ice-Cream Freezers FREE

For selling or using the Bishop Teas, Coffees, Spices, Extracts, Soaps and Toilet Articles.

The Gem Ice-Cream Freezer is the only double-action Freezer of reputation made to-day. Its simplicity of construction makes it the best Freezer on the market; easy running, economical, convenient in use, and quick freezing, giving the most satisfactory results. It has automatic twin scrapers, which are hung on dasher so that their lower ends rest on bottom of can. The body of can is made of heavy tin plate, having a drawn steel bottom that will not leak or fall out. The cans are the strongest made, not liable to collapse or to be crushed out of shape in use; it is inclosed in a cedar pail with electric-welded wire hoops, which are guaranteed not to fall off or break.

It pays you to make your ice cream at home, you make a saving of at least one-half; that is, you can make two quarts for the price of one quart from the dealer. It is very easy to do, and you are sure it is pure and wholesome, if you always use Bishop's Flavoring Extracts. We give you the size and amount of order with which each Freezer goes:

2-quart Gem Ice Cream Freezer with a $5.00 order; 3-quart Gem Ice Cream Freezer with a $6.00 order; 4-quart Gem Ice Cream Freezer with a $7.00 order; 6-quart Gem Ice Cream Freezer with a $10.00 order; 8-quart Gem Ice Cream Freezer with a $12.00 order; 12-quart Gem Ice Cream Freezer with a $15.00 order.

Small Oven, $2.00

A great many who use our Blue Flame and Wickless Oil Cook Stoves will need an Oven also, and we have the privilege of offering them the best Steel Oven in two sizes, small and large. These ovens have been very thoroughly tested, and are the correct sizes for best results. Lined with tin plate throughout, improved handles, and turn-keys.

Large Oven, $3.00

OUTSIDE DIMENSIONS.

Small Oven—Height 17 in., width 13¼ in., depth 12 in., door opening 12 in. wide.
Large Oven—Height 18¾ in., width 20½ in., depth 12 in., door opening 12 in. high, 18 in. wide.

When ordering either Stove, the small one, for use over one-burner, will cost $2.00 extra, and the large one, for use over two-burner, with either Stove, $3.00 extra.

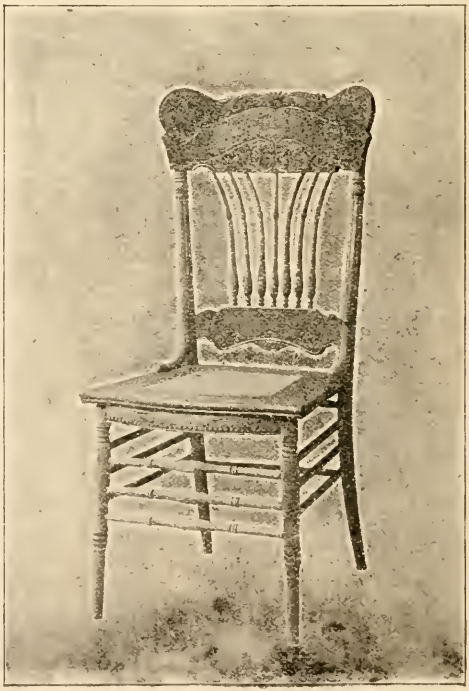
Three Bent Spindle Dining Chairs Free

For Using or Selling a $10.00 Combination Case of the Bishop Teas, Coffees, Spices, Extracts and Baking Powder.

This is the other kind of Dining Chair of which we told you. We give you **three** of these for using or selling a $10.00 Combination Case of The Bishop Tea and Spice Company. We do wish we could have made it four, same as the other, but it is impossible. We could have done so by putting up trashy work, but our inspector would not have that, and we feel satisfied that none of us will ever regret it; we are sure you will not, because you are the ones to use them, for the Premium does not belong to us, it is your property, which we simply deliver to you in the very best shape it can possibly be had for the money.

You know what we have tried, so often tried, to impress upon your memory—that if any of our goods are not as represented, why, your money back for the asking. Just notify us, giving your reason, and we will have the goods taken away and your money returned at once. We think this ought to satisfy the most skeptical that we are in this business to stay.

These three chairs are high back, golden oak, with embossed back of 7 inches, 7 bent spindles; chair, 41 inches high, 23 inches from seat, seat 17 x 18 inches, two brace arms, fluted posts, eleven braces, turned legs, making a very handsome, strong and durable Dining-Room Chair.



Our system furnishes a rare opportunity to boarding-house and hotel keepers to kill two chickens with one chop of the ax. You can get all the Tea, Coffee, Spices, etc., you can use upon your table, being always assured of the quality and flavor being the same, while at the same time you get a handsome, useful and ornamental piece of furniture for room or parlor, as a Premium for using or selling a $10.00 Bishop Combination Case.

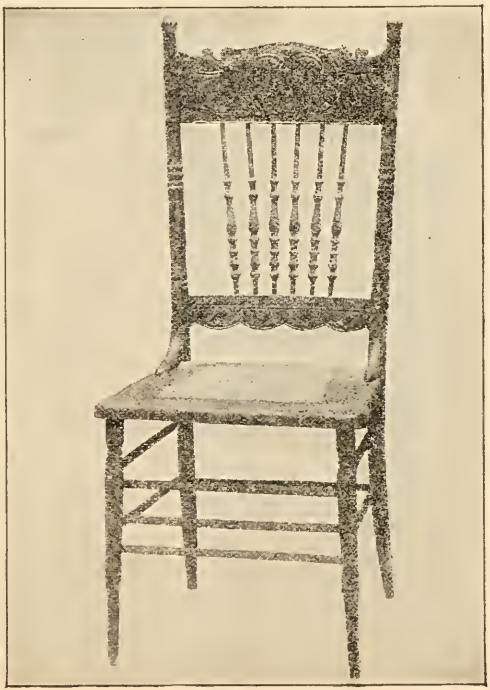
All cuts are an exact photographic reproduction of the Premium. If not as represented, your money back for the asking.

Packed free, shipped by freight; receiver pays the freight.

Four Golden Oak Dining Chairs Free

For Selling or Using a $10.00 Combination Case of the Bishop Teas, Coffees, Spices, Extracts and Baking Powder.

We offer you two styles of Dining Chairs, either of which you will find up-to-date in quality, style and finish, and as there is no room in your house where you need a good, strong, serviceable chair more than right in the dining-room, and there is no article on our list to which we have given more attention than to these chairs. There, perhaps, have been some others which were more difficult to get just as we would have them, simply because there are many more chair manufacturers than there are of some other things, and as we have said before, some place, it is quite a task to inspect the many large chair shows and pick out of the lot the very best for the money, and the purpose for which we give you a Premium, we practically give you our reputation. One thing we are sure of: we have done our work conscientiously, and we do think, successfully. You are the only ones on this earth to tell us whether we are right or not. These four chairs are solid golden oak, embossed back, turned posts, six turned spindles, two brace arms, each chair is 42 inches high from floor, 25 inches from seat, with woven cane seat, 17 x 17 inches, thoroughly made, gloss finish—something that will give you good service.



As it is our anxious desire to make friends, and to make each friend a customer, we realize that the shortest road to that goal is the road of honesty and strictly truthful dealing—full weight of the best brands obtainable, at promised prices; your money's worth for your money, your Premium absolutely free—and you are free to talk about and show it to as many as you like; they are always the same.

All cuts are an exact photographic reproduction of the Premium. If not as represented, your money back for the asking.

Packed free, shipped by freight; receiver pays the freight.

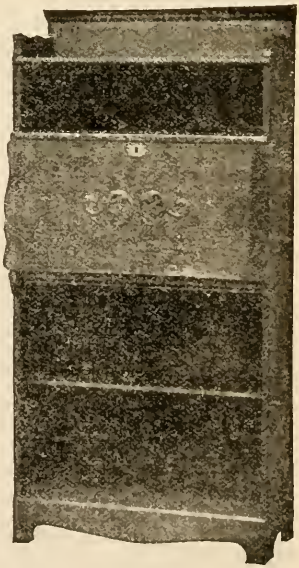
Standard Desk FREE

With One $10.00 Order

This cut, taken from a photograph, will give you some idea of one of the most useful Premiums we offer you free for selling one of our $10.00 Combination Cases, and as we have mastered the vital points in this business there is no experimenting. Substantial is the word to describe the quality, while our name is never placed on any arttcle that will not stand every proper test, as to service, style and economy.

This Desk is made of solid oak, golden finished, has two shelves below for books, with brass rod for curtain, holes for your papers, lock and key. There are two shelves above for books or ornaments, it stands 60 inches high, is 28 inches wide and 12 inches deep. You can place it in that vacant space on the other side of mantlepiece, it will just fit there nicely. You can keep books of reference on the shelves, a good place for the Dictionary or Encyclopædia. Altogether making a very useful piece of furniture and one that is very easy to own by our method, especially if your purse is not a long one. You will find our mode of dealing the most economical in all your experience.

Every page of this booklet will interest you, as every page speaks to you in an emphatic, earnest manner; telling you how to save money; how to furnish your home without one cent of cost to you, in a beautiful, substantial, comfortable way. Make no delay. Now is the time. In a year's time, you will thank us for urging this matter on you, when you look around your home and see all the handsome additions you have made to it from the list of Bishop Premiums. We can refer you to hundreds of customers and friends who have done it in the past year, and feel proud of it. We say again make no delay. Now is the time.



If you are just starting housekeeping, read our catalog. Start a club and get a Premium with your order and another for your trouble.

$10 Book-Case FREE

With One $10.00 Order

Perhaps you are bothered when you wish to find the book you are so fond of reading, having put it down where some one else picked it up, so you must look for it. Now, don't you know we have been thinking of this very thing, and have found a handy, well-made and very pretty little Book-Case, which will save you a whole lot of trouble, and we will give it to you free for selling one of our Combination Cases? It has three adjustable shelves, French beveled mirror top 6 x 15 inches, brass rod for curtain, and it stands 60 inches high, is 25 inches wide and 10 inches deep, made of solid golden oak, gloss finish. A useful and very convenient receptacle for your books. Examine this cut, which is taken from a photograph.

Look through the gathering in this catalog of our $10.00 Premium Offerings of Furniture. They embrace all that is usual to the making of a comfortable, cozy home. We give you workmanship, quality and style.

It will pay every housewife in the land to read this little book carefully. It may save many a worry, as many of the most needed articles offered here are substantial money-savers.

If you are not familiar with our method of doing business, study this little book, it may save you many a dollar—it has others—for they tell us so. There is money in it for you, and something useful, ornamental and needful.

Time will tell. Time is hard on poor furniture and leaves its imprint early. Get the thoroughly trustworthy kind direct from the maker. Buy where you can depend on a perfect purchase, because if you don't, remember, time will tell.

2 Beautiful Pictures FREE

With One $10.00 Order

Fine works of art are something every one appreciates. We make an offer here, which will delight lovers of fine art. We regret that we cannot do justice to this beautiful colored photo-engraving in the cut we show you on this page. It has the appearance of a fine oil painting, and you can always find something new in it to admire—"A thing of beauty is a joy forever." This lovely Picture is 28 x 32 inches, with fine gilt frame of newest design; glass, 20 x 24 inches. We give you two of them, different subjects, absolutely free for selling one of our $10.00 Combination Cases. We pack them carefully, so that they arrive to you in perfect condition. Fine Pictures with fine frames help so much to make the home beautiful and attractive. Thirty different subjects. The colors and shading are perfect. After you have them in your home, if they do not please you, send them back to us.

For delicate, fragrant Perfumes you will find the Bishop Perfumes surpass all others. Order to-day.

Bishop's Cold Cream for chapped hands, sunburn.

Makes the skin soft.

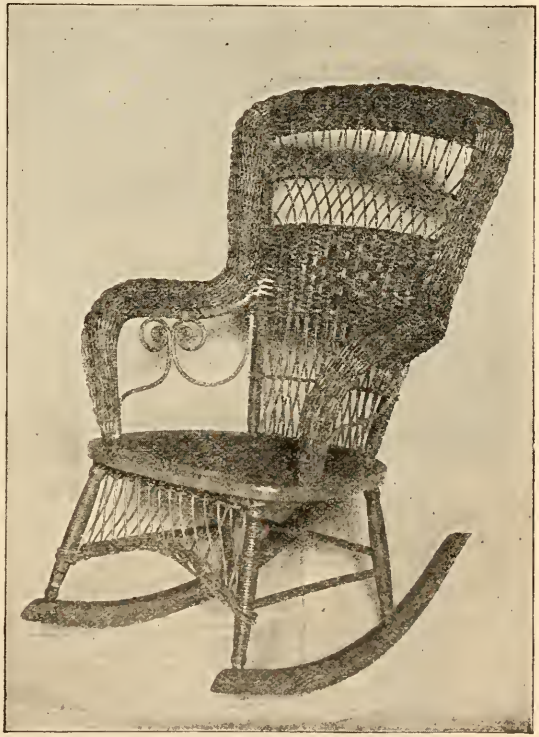
Never use any other.

$10 Clarence Reed Rocker FREE

With One $10.00 Order

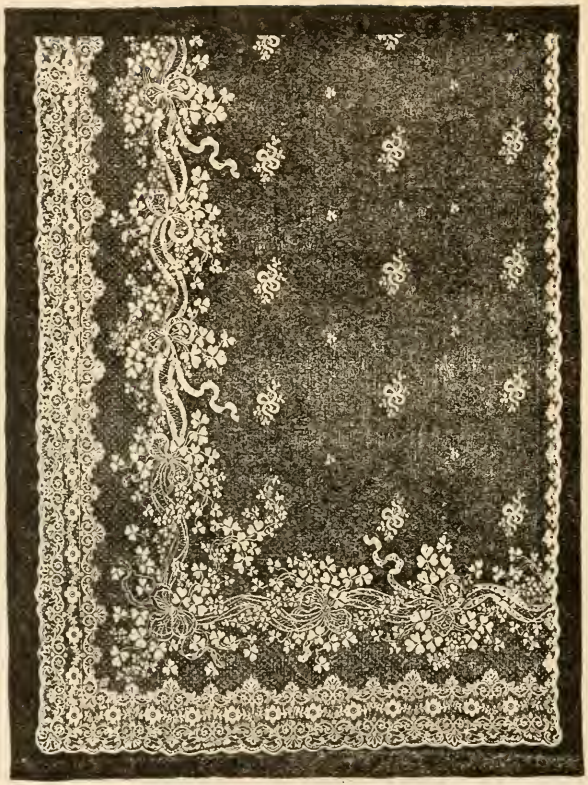
Time was, in the ages long ago, when society was more settled and less mixed than it is now, when contentment was a Christian virtue, and making the best of one's allotted portion the first duty of a good citizen and a wise man. In those days, which were the days of our grandmothers, if there was but one Rocking Chair in the house, contentment reigned supreme, so far as Rocking Chairs were concerned, and that one was very likely a solid, hard, straight-up-and-down wooden affair, painted black, with a few bright flowers traced upon it, and was reserved for the use of the old ladies, or, perhaps, for mother, if she was very tired. To-day how different! There must be a Rocker in each room in the house, each one, if possible, more enticing than the other in their comfort-making qualities—the baby of two years has her little Rocker, the young lady has her favorite, and, sometimes, the young gentleman must have his.

For these reasons we have given much attention to the selection of the most comfortable of these comforters, and we think the "Clarence" Reed Rocker, with full roll arm, woven seat, broad and roomy, turned maple legs and rockers, well braced with four strong braces, fine gloss finish, very easy, cool and comfortable, altogether lovely.



All cuts are an exact photographic reproduction of the Premium. If not as represented, your money back for the asking.

We do nothing for effect or buncombe. Just good business to us and to you, and the guarantee of thorough satisfaction at our expense.



2 Pair Brussels Lace Curtains Free with one $10 order.

For selling one $10 Combination Case, we give you two pair of these beautiful Lace Curtains, in pretty designs, 3½ yards long, 54 inches wide. We show you on this page a photograph of one of the patterns. We have a large number of patterns, and all of them are as pretty and lovely as the one we show you in the cut.

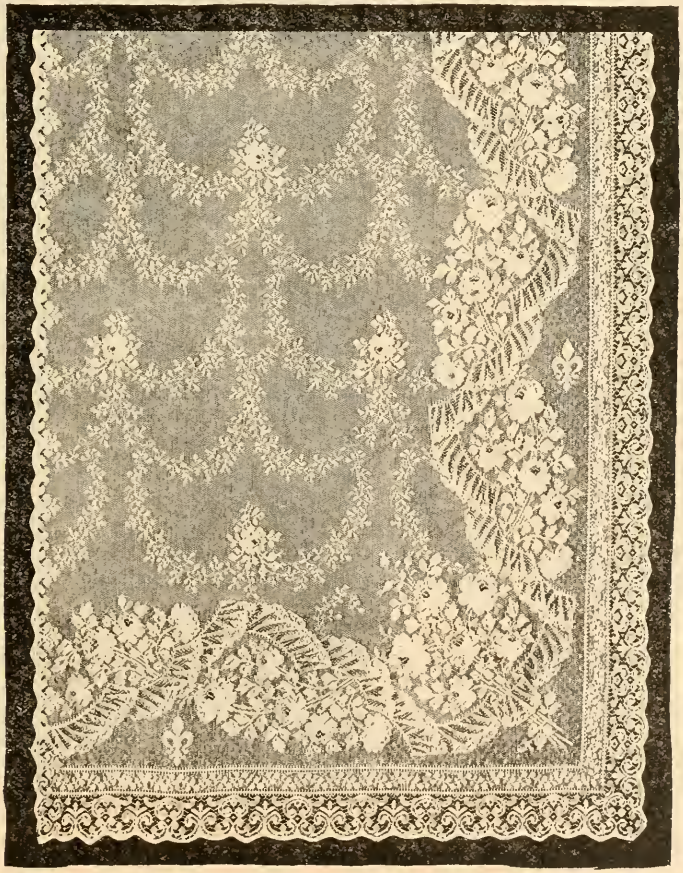
We guarantee the design to please you. We guarantee the weave to please you, We guarantee the goods to please you. We guarantee after you have received one of our premiums you will want more of them.

1 Pair of Arabian Lace Curtains Free with one $10 order.

These curtains are 3½ yds. in length, 60 inches in width, in beautiful artistic Arabian Designs There is nothing that adds so much to the beauty and finish of a room as handsome Lace Curtains.

We show you a cut on this page of one of the elegant designs, and when you send your order to us, we will select a pattern for you, and guarantee that you will be well pleased with it.

We send you 2 pair with a $20 order, or, with a $10 order, and $5.00 in cash.



Pair of Tapestry Curtains FREE

With One $10.00 Order

One's first impression on going into the average home means much, we are so readily influenced by the surroundings, the arrangement and colorings which meet our eye. This is all perfectly natural. It is not that the people living in them are stiff, formal or colorless, but so many forget when furnishing to preserve harmony in colrings, furniture, etc. If you are looking for something to add a touch of comfort, something to brighten up the home, we offer you a charming addition in this pair of Tapestry Curtains, which we give you free for selling one of our $10.00 Combination Cases.

Each Curtain is 3 yds. long, 50 in. wide, of heavy fancy Ottoman weave, fine satin finish, with raised floral design, beautiful shades of color—rose, dark red, light red, olive green, imperial green and blue. You will find these Tapestry Curtains give a finish to all other furnishings, adding many pleasing features, while there is nothing better for wear. They will give a warmth to the atmosphere and a welcome to the eye. They can be yours as a gift, for forming a club and selling our Combination Cases. Please read attentively all about our club offer.

We are all aiming at perfection, none of us reach it; but it is a wide-spread fact that the American home comes near to it. We give you our time and experience and help you to perfect that home.

How to Become a Partner in the Profits of "The Bishop Tea and Spice Co."

IT is only necessary to purchase one of our Combination Cases, which will supply an ordinary family with Tea, Coffee, Spices, Baking Powder, Extracts, Soaps and Toilet Articles, sufficient for three months, worth at retail $10.00, also receiving the benefit of salesman's wages and expense of advertising, in a valuable Premium, which if purchased from retail dealers would cost another $10.00.

You can have a $10.00 Combination Case of the Bishop Tea and Spice Co., packed in packages of the desired quantity and flavors to suit your wants.

If you desire to encourage and develop that ambitious business precocity which prevails in the mind and disposition of almost every American boy and girl in these progressive times, our business system gives you an advantageous opportunity, hardly to be surpassed, and in a perfectly legitimate way.

Almost any bright boy or girl can dispose of the contents of one of our Combination Cases among their neighbors and friends after school hours, and earn a valuable Premium, which represents the wages we would necessarily have to pay to salesmen.

Another very popular plan of securing all the benefits of our system is to form a club of ten families, buy one of our Combination Cases, dividing cost and contents equally, each one in succession securing a Bishop Premium By this plan each family will receive a Case and a Premium in ten months, with an outlay of only one dollar per month.

As every article we put up is a household necessity, and regularly consumed, you can readily understand how easily every one can earn the valuable Premium we offer in a few days.

Free! Try it.

We depend upon the excellence of our goods to bring you back for another Bishop Combination Case, to which an economical investment of your money must be another great incentive.

Remember! In all cases, if goods are not as represented, your money back for the asking.

This Solid Oak Dining Table FREE

With One $10.00 Order

Any prudent housewife will take every precaution to obtain the very best to be had for her money, but if she has little to spend, there is all the more reason why she should spend it where it will go the farthest, where there is the most care for her interest, the most liberality in dealing, where she is safe, and where she will receive just exactly that which she pays her money for, and nothing less at any time.

We have well considered each one of these points in each offer we make to you in this little booklet, so that when we offer to send you this Solid Oak Dining Table for selling the contents of one of our $10.00 Combination Cases, we make you a bona-fide offer of the very best to be had for the money. We have others, larger in size, larger in price, and much more massive, which we will show you in Booklet B. This one is solid oak, highly finished, with a top 42 x 32 inches, solid, square, fluted, oak legs, with casters, full 6 feet long when extended, making a complete, substantial and neat Dining Table, which looks much better on inspection than in this cut, and while we presume to say that no modern home is without a dining table, we are quite sure none should be when a really good one can be so easily earned with so little trouble. Think of it, only a couple of afternoons among your friends and neighbors, each of whom will need Tea or Coffee, Spices, Extracts, or perhaps Soaps, Perfumes and Toilet Articles, so that it is not a hap-hazard scheme simply to get your money, as you can very readily dispose of a $10.00 Combination Case, and this Solid Oak Dining Table is yours. Try it.

Cut is exact photograph of Premium; if not as represented, money for the asking.

Packed free; receiver pays the freight.

$15 Dining Table
No. 32
FREE
With One $15.00 Order

In our booklet A, we promised that we would show you a better Extension Table than offered to you there, although it is a genuine good one at the price. Well, we have done the very best we could do to give you a perfect choice at moderate prices, and as every prudent housewife will take every precaution to obtain the very best to be had for her money, we have put our best foot forward and done all in our power to help them gratify that precaution, so that in offering you Number 32 we feel confident that you cannot make a better investment than this at the price. It is made of selected oak, golden finish and highly polished. The top is extra large, size when closed, 42x42 inches, with a six-foot extension. The legs are heavy and well braced, carved and fluted, three inches square, fitted with casters, making a very solid Dining Table.

Either of these Tables will give you excellent every-day wear, as they are made of well-seasoned solid oak by one of the very best makers of Tables in the country, which is of itself a very good guarantee for the workmanship, and as the cuts are an exact photographic reproduction of each, we will take them back if they are not as represented.

$20 Dining Table
No. 33
FREE
With Two $10.00 Orders

We will guarantee this exceedingly fine, strong and well-made Extension Table, Number 33, to be up-to-date in finish and quality. The top is of solid oak, golden finish, highly polished, 42x42 inches, and the new spiral or twisted effect on the legs gives them a novel, massive appearance; casters. Extension, 6 feet.

$20 Library Table FREE

With Two $10.00 Orders

Just a few words about the goods we put in our Combination Cases before we tell you anything about this beautiful Library Table. They are of the best quality obtainable in their respective grades, and we personally inspect all Teas and Coffees and see to it that they are fresh and up to the uniform standard of high grade which we have always been careful that each customer should receive. The balance of our goods, the Spices, Extracts and Baking Powder, are absolutely pure and unadulterated, and, being always fresh, they are bound to give perfect satisfaction, making them deserving of all the good words we have received from those who have used them. We do not claim nor do we deserve any thanks for all this carefulness, our customers are our friends and we must take good care of every one of them by doing all in our power that every pound of goods we put out shall be right in quality, weight and purity. It pays us to do it, as our customers stick right to us and are not afraid to tell others just how we use them.

This solid looking Library Table is one of the best values in our Booklet; extremely stylish in design and one that will give satisfaction. A massive and heavy Table made of select golden quartered-sawed oak, highly polished, heavy shaped top, 36 x 26 inches, with a drawer, 16 x 26 inches; richly carved, fluted legs, and a full size shaped shelf of quartered oak and polished same as top. It is an exceedingly ornamental and handsome piece of furniture.

Packed free, shipped by freight; receiver pays the freight.

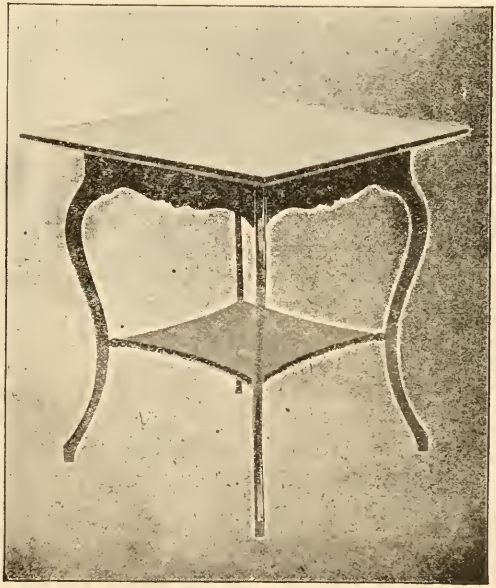
A $10.00 Clarence Parlor Table Free

For Selling or Using a $10.00 Combination Case of the Bishop Teas, Coffees, Spices, Extracts and Baking Powder.

Our "Clarence" Parlor Table is "a gem of the first water," and sure to please the most fastidious. It will harmonize with almost any furnishings of the parlor; it is delicate in design and really artistic in every line. It was designed and made by a manufacturer who has a name, "and prides himself upon that name"—of designing and making artistic and unique furniture of the finer qualities only. In fact, we had great difficulty in securing this beautiful piece of his handicraft for our Premium List, but as we want and must have the best we did not stand upon the price, but made our contract for a large number, so that you could have a good Parlor Table free, for the using or selling of one $10.00 Combination Case of the Bishop Tea and Spice Company.

To be sure, we could have had many at a much higher price, but of no better wood, workmanship, or any finer in polish, nor put together stronger—we just did the best we could and give you $10.00 worth.

This beautiful Table is 29 inches high, French-shaped legs; top, 26 inches square, with shelf beneath, 15 inches square, the whole highly polished, in golden oak or mahogany finish, being altogether a very delicate creation in the art of furniture making.



Send us by mail ten names, heads of families, who are responsible and reliable, and 4c. in stamps. We will send you a pretty souvenir for your trouble.

All cuts are an exact photographic reproduction of the Premium. If not as represented, your money back for the asking.

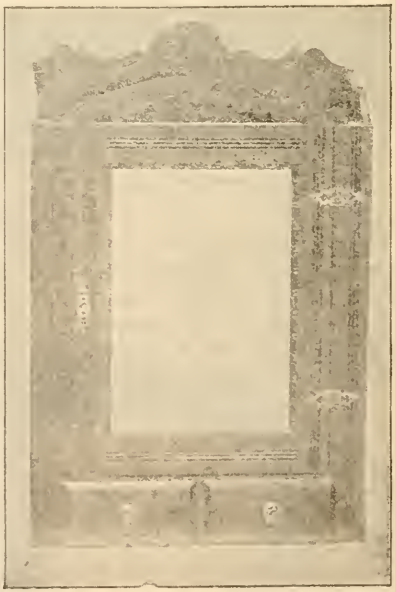
Packed free, shipped by freight; receiver pays the freight.

A Clarence Side-Wall Medicine Cabinet Free

For Using or Selling a $10.00 Combination Case of the Bishop Teas, Coffees, Spices, Extracts and Baking Powder.

You can have your choice of this useful Side-Wall Medicine Cabinet in golden oak or mahogany finish; 27 inches high, 18 inches wide, 7 inches deep; door of closet, 14 x 18 inches, with beveled French plate mirror, 10 x 14 inches, also shelf in closet, and a lock on the door to keep the little ones out; two drawers beneath, 6 x 6½ inches, brass trimmings, carved scroll work on top of bric-a-brac shelf. No home should be without one. You will wonder how you managed so long without one. We give it to you, absolutely free, for using or selling a $10.00 Combination Case of the Bishop Tea and Spice Company.

Never take any medicine unless positively necessary, then be sure what it is you are taking, and what it is for; never take it of your own choosing, but go to a good physician and pay him to tell you what to take. Remember, that the M. D. has spent years of his time, and generally thousands of his father's money, to find out what medicine you need, when, and how often; so go to him. The great majority of the medical fraternity of to-day are worthy and conscientious representatives of their profession and will deal with you honestly. Many of them do not believe in very much medicine, and, therefore, are not prodigal in the use of drugs, but each one will tell you that you ought to have a dry, clean receptacle in which to keep such medicines as are necessary.



We are satisfied that our system is an economic system, capable of the widest application. With the principle of telling the truth about both goods and Premiums, we have a business backbone that will never break, and by keeping our styles and qualities up to date, in goods of our own personal selection, we hope to deserve your implicit confidence.

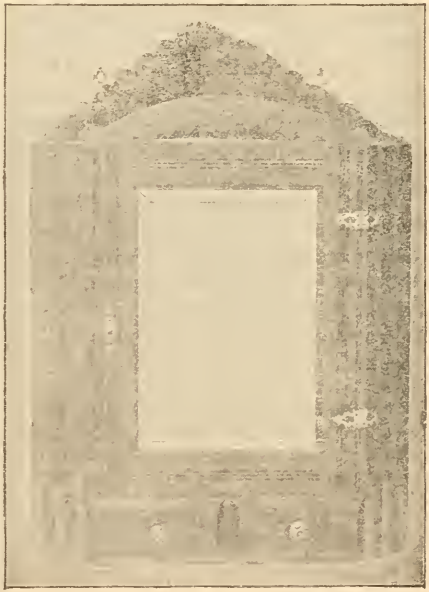
All cuts are an exact photographic reproduction of the Premium. If not as represented, your money back for the asking.

Packed free, shipped by freight; receiver pays the freight.

A Clarence Corner Medicine Cabinet Free

For Selling or Using a $10.00 Combination Case of the Bishop Teas, Coffees, Spices, Extracts and Baking Powder.

In every household there is always more or less medicine used, in some shape, either in liquid form, or shape of pellet or tablet, which very often gets scattered through the different closets in the house, and which, at times, is fraught with great danger, especially when little children are running about the rooms, and for this, if for no other reason, there should be a proper place where all medicines should be kept, and that under lock and key. You will find it a very wise plan for several reasons. You know just where the desired bottle is, if needed in a hurry; it also compels you to be careful that you get the right one, which may save the making of many a serious mistake; and they are out of the reach of little fingers, which have no business with them. As an additional help you can have a "memo." slip tacked on door showing exactly what medicines you have in the house, so that you are never guessing or duplicating. Try one; you will find it a great convenience. Your choice of this Corner Medicine Cabinet in golden oak or mahogany finish, 28 inches high, 20 inches wide, 12 inches deep, with shelf inside; door of closet, 14 x 18 inches, with French plate bevel glass, 10 x 14 inches; two drawers, 6 x 6½ inches; carved scroll work on top; brass trimmings, lock on medicine closet. The only safe place to keep medicine.



Should there be any point you do not clearly understand, or any question you wish to ask, a letter addressed to the Bishop Tea and Spice Co., Dept. L., will receive immediate attention, and we will endeavor to mail reply on even date, so that you can know just what we know about it. It costs us nothing but our experience, which is yours for the asking.

All cuts are an exact photographic reproduction of the Premium. If not as represented, your money back for the asking.

Packed free, shipped by freight; receiver pays the freight.

A $10.00 Clarence Beveled French Plate Glass Mirror Free

For Using or Selling a $10.00 Combination Case of the Bishop Teas, Coffees, Spices, Extracts and Baking Powder.

There is no article of furniture about the home more frequently used, perhaps, than the different Mirrors scattered throughout its well-furnished rooms, while it is something which adds elegance and completeness to the furnishing of any home, "be it ever so humble." We are very often amazed at the cost of a good Mirror of pure plate glass of only moderate dimensions, when we look at the small hand-glass, which will cost a couple of dollars, and upwards. We, therefore, take great pride to ourselves in offering you the "Clarence" French Plate Mirror (Bevel Glass), which can be used as a Mantel or as a Pier Glass, as you may desire. Each Mirror to be as true as it is possible for glass to be, so that when you look into it you will recognize the reflection of your own face, and not begin to wonder or guess where you have seen that face before. We do not promise that it will take all the wrinkles out of your face, or remove all gray hairs from your head, but we do promise that it will show every one of them. It is a rich ornament for parlor, dining- or bed-room. Frame, 30 x 42 inches. Your choice of oak and oxydized, or oak and gilt, or all gilt frame. True French beveled plate glass, 18 x 40 inches, 1 inch bevel; moulding, 6 inches wide. Carefully packed.

The most satisfactory way to order is to get your order blank filled with the selections made by your friends first, leaving your own selection for the last. You then know exactly where each package belongs. Be sure to retain duplicate order—if not right, we make it right.

Packed free, shipped by freight; receiver pays the freight.

A $10.00 Clarence Mirror Hall Rack Free

For Using or Selling a $10.00 Combination Case of the Bishop Teas, Coffees, Spices, Extracts and Baking Powder.

Good housekeepers are, as a general rule, particular in regard to the looks of every room in their home, every stairway, hall, etc. But every housekeeper is particularly particular in regard to the appearance, neatness and cleanliness of the main hall and reception-room; they see to it that everything shall be bright, cheerful and inviting, with just the necessary furnishings, not one piece too much nor one less than required. And one of the first and important pieces is the Hall Rack, on which to hang the hat or wrap, and the more neat and effective this article is made, the better are they pleased. Anything adding charm to the first introduction to their home is always very highly prized and well taken care of.

In searching for a Hall Rack among the hundreds of styles, we chose the "Clarence" Mirror Hall Rack, for its many good points, viz.: that of utility, neatness and elegance; also, for the handsome beveled French mirror, where one can hurriedly adjust hat, hair, or tie.

It has beveled French plate mirror, 16 x 26 inches, Louis XIV. oak frame, 4 inches wide, with oxydized lining; full size of frame, 23 x 33 inches; has four elegant burnished brass corner ornaments, four quadruple fancy brass hooks, which will hold eight hats and eight coats. A compact and charming addition to any hall.

Send us by mail ten names, heads of families, who are responsible and reliable, and 4 cents in stamps. We will send you a pretty souvenir for your trouble.

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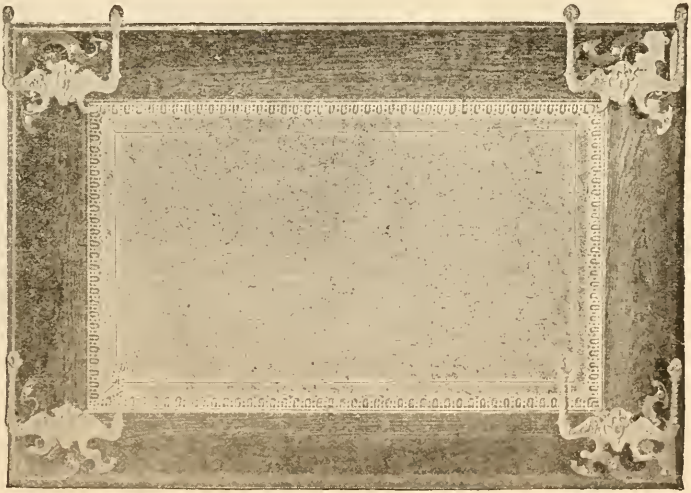
Packed free, shipped by freight; receiver pays freight.



A Neptune Porcelain Toilet Set FREE
With One $10.00 Order

We tell you right here that we pack and ship this beautiful Toilet Set to you free, for using or selling one of our Bishop Combination Cases, with our guarantee, that if it is not as represented, your money back for the asking. The Neptune Set is made of the best semi-porcelain, lustrous glaze, guaranteed not to "craze," that is check, embossed finish, hand decorated with beautiful clusters of tiny roses, heavily stippled with gold on edges and handles, decorations all filled in with three colors. The ten pieces consist of wash-bowl and pitcher, chamber and cover, soap-dish, cover and drainer, small hot-water pitcher, brush-vase and shaving-mug, all of which make a lovely set for any bed-room.

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Clarence Porcelain

Tea Set

Free

For Selling or Using a $10.00 Combination Case of The Bishop Teas, Coffees, Spices, Extracts and Baking Powder.

One of the chief requisites of the pretty effect to be seen upon so many of our tea tables, where the happy display of simple taste in the matter of the distribution of flowers and light is found, is in the dainty style of the ware used in serving. It is not necessary to be extravagantly wealthy to be able to make the tea table a pretty, little, art picture; simply by exerting a little systematic order at all times, company or no company, and you will be surprised to find how soon you can, with a few very simple accessories in the way of flowers or foliage, artistically arranged in harmony with your chinaware, make your table a delight to behold, which, if carried out in your service of the tea, cake, etc., will go far to charm the heart of your most persistent rival. Our "Clarence" Porcelain Tea Set contains fifty-six pieces in all, consisting of twelve tea plates, twelve cups, twelve saucers, twelve fruit dishes, one tea pot and cover, one sugar bowl and cover, one cream pitcher, one bowl and two cake plates of embossed semi-porcelain, delicately decorated in three colorings of clusters of little roses, edge traced in gold and burnt on, and will always stay bright and fresh.

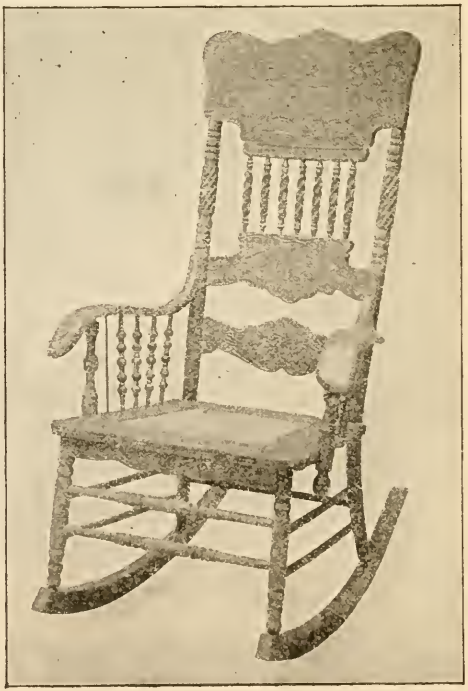
There is one feature of this booklet which pleases us very much: not one of the cuts can mislead you, as each Premium represented makes a much better showing than here pictured, which has been freely remarked by almost every person who has inspected them upon the floors of our show-room. If convenient glad to have you call.

A Clarence Embossed Cane-Seat Rocker Free

For Using or Selling a $10.00 Combination Case of the Bishop Teas, Coffees, Spices, Extracts and Baking Powder.

This large high-back Rocker has three embossed cross pieces in the back, seven fluted, twisted spindles, curved arms, eight arm spindles, two brace rods, embossed oak seat, with woven cane centre; seat, 18 x 20 inches; height of back, from floor, 48 inches; from seat, 33 inches. Your choice in golden oak or mahogany finish. A large, roomy and well-built Chair; quite inviting to the one who is tired and has the leisure to settle right down to a cozy, comfortable reading of a favorite author, or to enjoy a few moments of doing nothing, not even thinking, a real rest of which so many rob themselves. Contentment and a quiet home life are almost among the lost arts in our rapidly-rolling, restlessly-revolving day, and it behooves each one of us to take all the rest necessary to recuperate our over-taxed systems, and there is no more convenient and natural way to rest than is found in a good, roomy "Clarence" Rocker, where you can relax all your muscles and enjoy perfect ease.

We have tried in our selection of Rockers to give you a good choice, so that you will be able to suit your own fancy, and preserve harmony with the furniture you already have. As a result, we give you the very best in workmanship, the newest in style, and the most perfect in finish, to be had for the money.



Send us by mail ten names, heads of families, who are responsible and reliable, and 4c. in stamps. We will send you a pretty souvenir for your trouble.

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Packed free, shipped by freight; receiver pays the freight.

A $10.00 Clarence Cobbler Seat Rocker Free

For Using or Selling a $10.00 Combination Case of the Bishop Teas, Coffees, Spices, Extracts and Baking Powder.

Some one has asked "Where are the grandmothers of tradition, the snowy-haired, white-capped gentlewoman to whom as children we were taught all deference should be shown, and who had at all times prior right to the big rocking chair?" Has the progressive spirit of the age eliminated the dignity of years and replaced it with a dogged clinging to youth and the spirit of perversity in keeping with another generation? Have we, in broadening our mentality, enriching our sphere and widening our horizon, impoverished our treasure-horde by losing that shining light of refinment and tender reverence—the real old lady—the one for whom the rocker was invented, the one who used to knit and rock, humming some love song of memories long ago? I wonder what she would say to our "Clarence" Cobbler Seat Rocker, the seat, which is 13 inches in diameter, being richly embossed, high shaped arms, back piece 9 inches wide, with fluted posts and seven twisted spindles, three lower cross bars, eight twisted arm spindles, two turned arm posts, two iron braces, four one inch turned braces, making it a very strong rocker, standing 42 inches high from floor; back is 30 inches high from seat; seat is 18x21 inches. Your choice of golden oak or polished mahogany finish. A delight for the parlor, sitting-room or library.

The most satisfactory way to order is to get your order blank filled with the selections made by your friends first, leaving your own selection for the last. You then know exactly where each package belongs. Be sure to retain duplicate order—if not right, we make it right.

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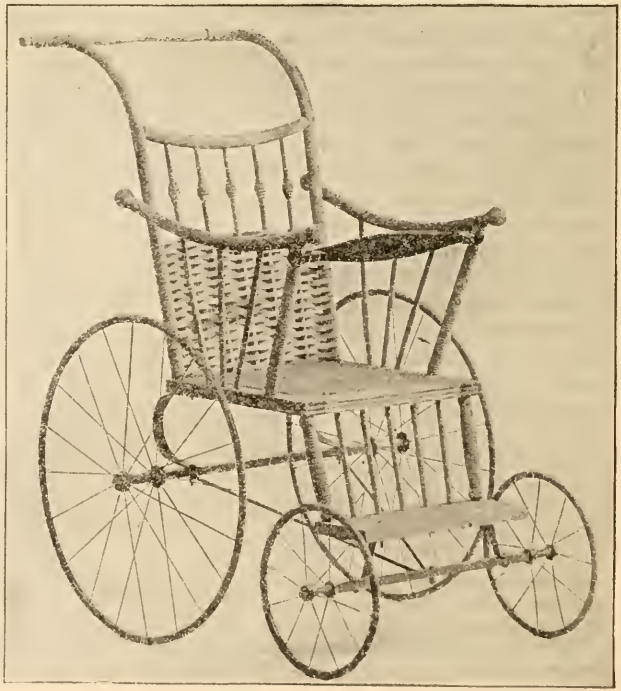
A Go-Cart FREE

With One $10.00 Order

If you are blessed with little ones and you would have them enjoy the sunshine and fresh air so that they may grow healthy and strong, you cannot find a better opportunity of conferring this great blessing upon that little one than to have for it a Go-Cart in which to give it its much-needed airing. The Go-Cart is so very convenient, especially if you are in a hurry; it is very light running, handy to turn about, not taking up much room, which you will find a great convenience in street travel, while it is perfectly safe, and once you give it a fair trial you would not want to go back to the big four-wheeler.

The body is wood and reed, with cane bottom, shellac or golden finish, rubber-tire steel wheels in green enamel, and made by the most extensive manufacturer in the country.

There must always be one who does something best of all, and we are trying very hard to get there. To be sure, we have found it a hard climb of only one day at a time, but we make good use of every day, and all the time there is in that day, and are happy to find that our customers do appreciate our efforts by repeating their orders from time to time.



A $20 Sleeper Go-Cart FREE

With Two $10.00 Orders

Each year shows a marked improvement in style and beauty of the baby's favorite Go-Cart, and to-day we offer you one of the most complete and convenient of its kind that money will buy. To be sure, it is not so elaborate as many others we could have had at much higher prices, but we thought for the money it was better to combine strength with durability than sacrifice to fancy work, and we feel justified in saying that we offer you a very comfortable, complete and sensible Go-Cart. Comfortable, because of the many positions easily had, as you can very readily change it from one position to any other by a very simple mechanism. Perfectly safe, actually answers for a baby carriage—it just fits the baby.

The body is reed; wood bottom; shellac finish; gear E. recliner; rubber-tire steel wheels; Heywood patent foot brake; finished in green enamel; upholstering seat and back; No. 1 Bedford cord parasol, No. 42 R. sateen, with puffed ruffle; very nobby.

All cuts are exact photopraphic reproductions of the Premiums. If not as represented, your money back for the asking.

Packed free, shipped by freight; receiver pays freight.

OUR CLUB OFFER

OUR CLUB OFFER makes it very easy for you to earn two useful and elegant $10.00 Premiums, and as we have found it necessary to answer frequent and varied inquiries in relation to our Club Offer, we thought it prudent to devote more space and be more explicit in explanation of its generous working. Experience has taught us many things, one of them being that it is much easier for any one of our old customers to secure new friends for us than it is for us to do it ourselves, as they are already acquainted with us and our goods, and knowing their friends they can introduce us and our system without hesitation. So to make it an object to anyone who will get together ten of their friends—one who will do the corresponding, the remitting of money, etc.—we will give such a person the privilege of selecting any $10.00 Premium in our catalogue ABSOLUTELY FREE, for their trouble, which will be in addition to the Premium which will accompany their regular order for Combination Case.

Remember.—One Premium with your own order and one for organizing the club of ten. It is very simple: Ten friends give the one getting up the club $1.00 each week or month, each one receiving a Premium in rotation, so that at the expiration of ten weeks, or months, each has received a Combination Case and Premium, and the organizer one extra Premium for their trouble.

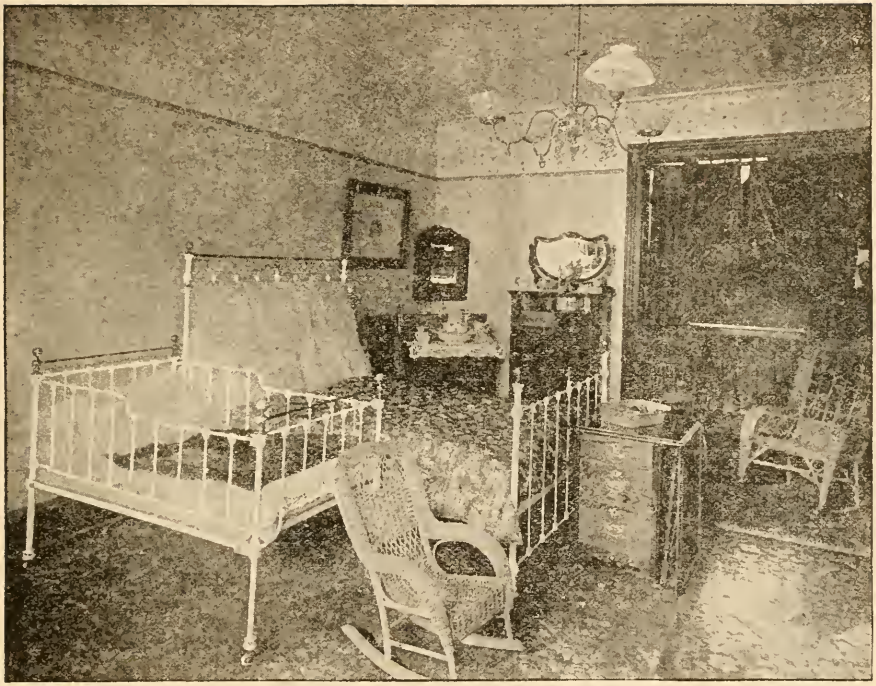
Rules for the Club Organizer.

1. Send your own name first, notifying us of the fact that you have organized a club. We will then register your name as organizer.

2. At the same time enclose name and address of each of the other members.

3. Each subsequent order must be signed by you when remitting same. We will then ship each order according to your instructions, sending you, by mail, a certificate with number of order upon it, also signature of our Secretary.

Caution.—These certificates will be registered in our books here, so be sure to save them, and when you order the tenth case, enclose the nine certificates with your selection of extra Premium, making choice of anyone you may desire from our regular $10.00 Premium list for your trouble as organizer and business manager of club.



Taken from a photograph in a comfortable home at New Brunswick, N. J., certainly an inviting spot when one is tired. The neat Brass Trimmed White Enamel Bed; the cute white Crib; the Sewing Cabinet; the handsome Chiffonier, and the useful Medicine Cabinet; the pretty Toilet Set, and the comfortable Reed Rocker. The one occupying this room can rest, feeling well repaid for the little trouble it has been in securing all of these Bishop Premiums for just a few minutes work each day in selling our Combination Cases.

Don't wait, commence now. TO-DAY.

GUITARS
The Jupiter Guitar
Free with One $10 Order

We offer the "Jupiter" Guitar, which is made by the great instrument makers of the world. It is not only well and neatly made, and able to stand in all climates, but will also meet with expectations as to tone. We safely predict that you will be delighted with it.

Enlarged model, birch back and sides, spruce top, colored wood inlaying around sound hole, body and neck mahogany finish, rosewood finger board with pearl position dots, superior patent head, metal tail piece, nickel plated, strung with steel strings.

Weight boxed about 18 lbs.

Hans Kohler Violin Outfit
Free with One $10 Order

We offer a nice Hans Kohler Violin with bow, rosin and instruction book, all complete. The Hans Kohler Violin has long occupied a high place in the affection of violinists. Its model presents many peculiarly pleasing lines, and the tone is much better than that possessed by less skillfully wrought instruments. The leading music houses of the world, have for years recommended the Hans Kohler Violin to ambitous students. It has a very pretty, light red color, with delicate shadings; is highly polished and ebony trimmed. Complete with bow, rosin and instruction book.

Weight when boxed for shipment, 11 pounds.

The AJAX BANJO

Free with One $10 Order

We offer the Ajax Banjo, made by a celebrated house of Musical Instrument manufacturers, as a neat instrument of good appearance, constructed of select stock and capable of setting every foot in the room tapping when in the hands of a good player.

It has a 10-inch Nickel shell, wood lined, a stained imitation cherry neck, 7 Nickel Plated Hexagon Brackets and Calf-skin Head.

Weight boxed about 12½ lbs.

The Improved Jupiter Mandolin

Free with One $10 Order

We offer the Improved "Jupiter" Mandolin, which is well made and is guaranteed by its makers—to be thoroughly reliable. It is far superior in every way to the imported mandolin. It is modeled after one of the most popular Neapolitan Styles, and fits the performer's hand perfectly.

It has 9 ribs of Birch, Dark Mahogany Finish with Black Inlaying between, High Varnish Finish, Hand-Polished, Orange Colored Top, Rosewood Finger-Board and Tortoise Celluloid Guard Plate, Pearl Position Dots, Black and White Celluloid Inlaid Edges, Nickel Covered Tail Piece.

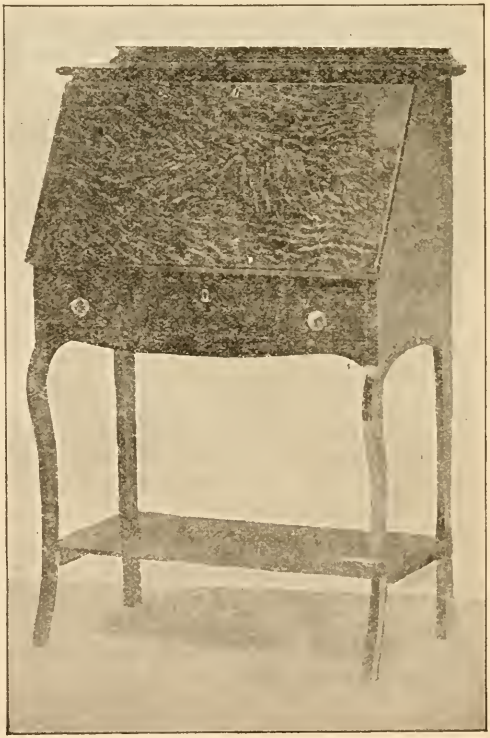
Weight boxed about 15 lbs.

A $10.00 Clarence - Writing Desk Free

For Using or Selling a $10.00 Combination Case of the Bishop Teas, Coffees, Spices, Extracts and Baking Powder.

No well-furnished home is completely furnished without a good, sensible Writing Desk of neat appearance, which will not mar the harmony of any nicely-furnished drawing-room or ladies' boudoir, and it is quite remarkable how often the Desk is put at the bottom of the list or perhaps forgotten when new-furniture day comes along.

It is to fill up just such neglected spots which prompts us to offer you, **Absolutely Free,** for using or selling a Combination Case of the Bishop Teas, Spices, etc., this elegant "Clarence" Desk, made to our order. It has polished quartered oak top; it is 43 inches high, 30 inches wide and 14 inches deep; writing surface 27x28 in., 1¼ inch moulding on top, with drawer beneath, 3 inches deep, 13 inches long, 26 inches wide; shelf for books and papers, 30 inches long, 13 inches wide and 8 in. from floor, adding much to the appearance and stability; French-shaped legs. Inside, the Desk has six pigeon-holes for writing paper and envelopes, two compartments, 3½ x 13 inches, for books, and a small drawer, 5½ x 2½ x 10 inches. All the trimmings are polished brass. Drawer and Desk have locks. Bric-a-brac shelf on top, 7½ x 30 inches. The young ladies say this Desk is a treasure.



The Bishop Tea and Spice Co.
3415 Germantown Avenue,
PHILADELPHIA, PA.

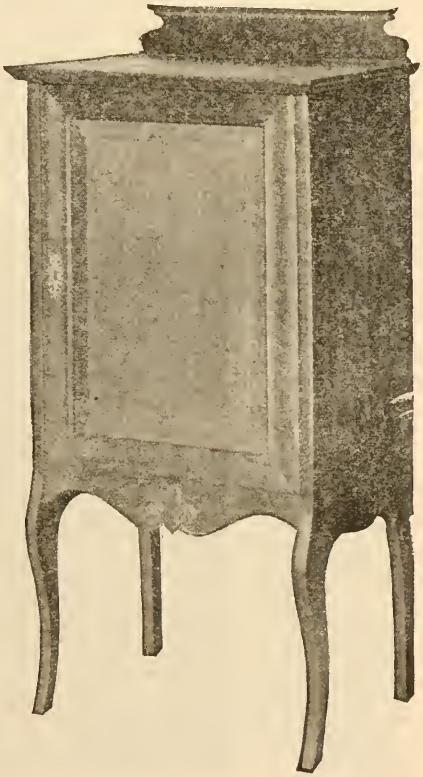
All cuts are an exact photographic reproduction of the Premium. If not as represented, your money back for the asking.

Packed free, shipped by freight; receiver pays the freight.

$15 Music Cabinet FREE

With $15.00 Worth

To-day almost every family has a piano, as we are a music-loving people, and the growing up daughter cannot complete her education without a musical accomplishment. And where there is a piano, there must music books, ballads, sheet music, etc., also be, so that it naturally follows that you must have a receptacle of some kind to keep all these articles in, where they can be kept together and in shape. For this purpose we offer you a complete and beautiful depository in our Music Cabinet. To be sure, it is made of hard wood, polished mahogany finish, just like your piano; it is 40 inches high, 19 inches wide and 15 inches deep, with three shelves; door, 16x22 inches; making a beautiful and useful addition to parlor or drawing room.



Send us by mail two 2-cent stamps for postage with ten names, the heads of families, who are responsible and reliable. We will send you a pretty souvenir for your trouble.

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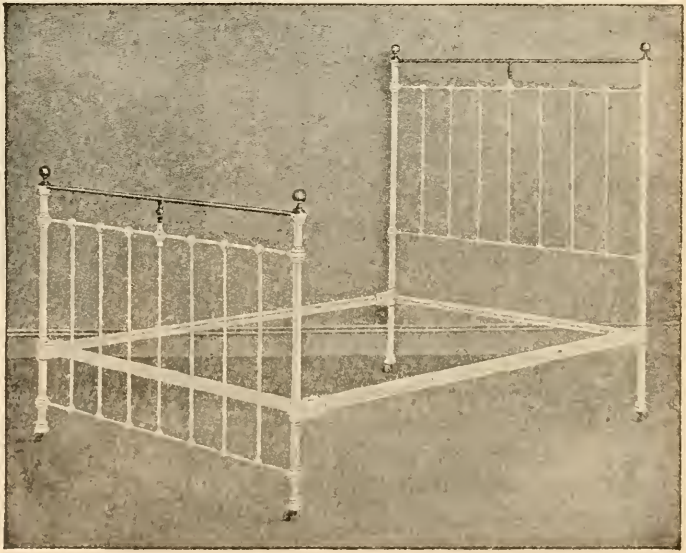
Packed free, shipped by freight; receiver pays the freight.

We do not wish to keep one cent of your money unless you are satisfied, for you can not recommend goods that do not give you satisfaction upon fair trial; can you? But as we have catered successfully for many years to a large number of customers, we feel sure of being able, by close attention, to maintain our prestige with regard to each article we handle.

A $10.00 Clarence White Enameled Brass-trimmed Bed Free

For Selling or Using a $10.00 Combination Case of the Bishop Teas, Coffees, Spices, Extracts and Baking Powder.

When you stop to consider the fact, that, the human family, on an average, spends eight hours out of each twenty-four in bed, you will readily agree with us, no doubt, that the selection of the kind of bed in which we pass so much of our lifetime is worthy of serious consideration, and we are quite proud to think that after careful searching we are able to offer you one of the most durable, clean and comfortable metallic bedsteads made, which will add beauty and cheerfulness to the chamber of any home, and harmonize perfectly with any style of furniture, conveying a delightful feeling of comfort and cleanliness. The "Clarence" White Enameled Bed is 6 feet 6 inches in length, with a choice of four widths: 3 feet, 3 feet 6 inches, 4 feet, and 4 feet 6 inches; head of bed, 56 inches high; foot, 40 inches high; corner posts, 1⅛ inch in diameter, brass top rod at head and foot, with gold lacquered brass trimmings, two brass spindles and brass caps on each corner post, four detachable castors. Angle irons at head and foot make this bed much stronger than most metallic beds are as a rule. The filling rods are ⅜ and ¼ inch in diameter, 7 each at top and bottom. Any rigid-frame wire spring may be used without slats. We will furnish double-woven wire spring, attached for $2.00 extra.



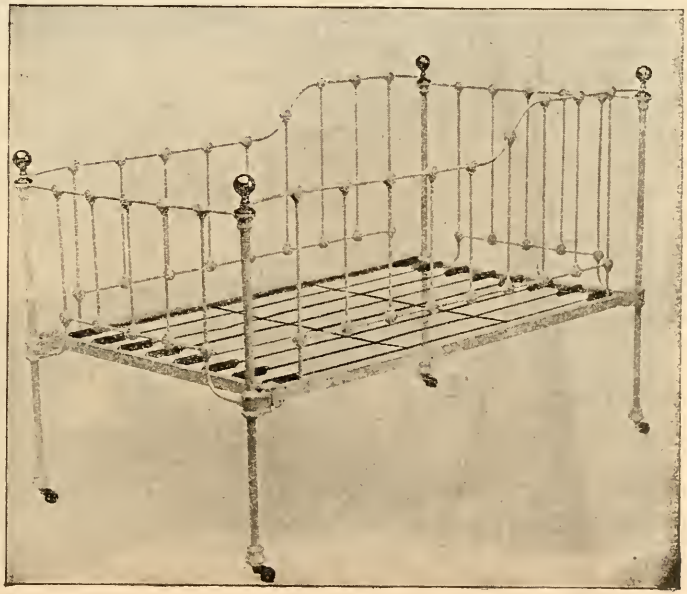
We are satisfied that our system is an economic system, capable of the widest application. With the principle of telling the truth about both goods and Premiums, we have a business backbone that will never break, and by keeping our styles and qualities up to date, in goods of our own personal selection, we hope to deserve your implicit confidence.

A $10.00 Clarence White Enameled Brass-trimmed Crib Free

For Selling or Using a $10.00 Combination Case of The Bishop Teas, Coffees, Spices, Extracts and Baking Powder.

We can very well remember the first little bed we ever saw which was made of iron. It was made by an industrious Scotch blacksmith, by the name of Smeaton, for the use of a favorite boy. If I remember rightly, he made it by working before and after his regular day's labor. This was some forty years ago, and little did we then think that the Iron Bedstead would ever come into general use.

To be sure, Mr. Smeaton's little bed, although strong and quite neat, and a great novelty, was not to be compared to those we see for sale to-day in all furniture ware-rooms. Our "Clarence" White Enameled Crib is certainly a beauty, and like the Metallic Bed, is, in fact, taking the place so long held by wood, on account of its sanitary excellence, there being no harbor for the old-fashioned vermin, which seemed actually to be indigenous to the wood; while it is no trouble to keep clean, it makes a cooler and more cozy and comfortable sleeping place than the old style, for any child. This handsome "Clarence" Crib is 4 feet 6 inches long, 2 feet 6 inches wide, head 37 in. high, ¾ in. posts with brass trimmings, 5 filling rods, ¼ inch top and foot, 9 on each side, 4 detachable castors, with combination spring and slat bottom, the very best arrangement for a crib; the side can be removed by simply taking off cap. You will find it the most comfortable and healthful sleeping arrangement for a child.

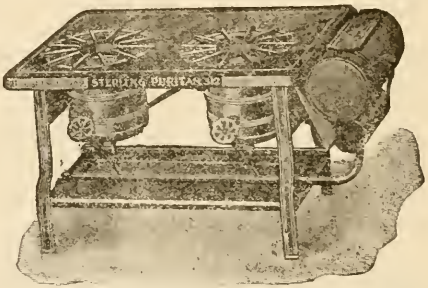


2-Burner Blue Flame Wickless Oil Cook Stove

FREE

With $15.00 Worth

Something new—the Wickless Blue Flame Oil Stove—the handiest, cleanest, safest, coolest, most convenient and economical summer Cook Stove ever sold. You have no expense at all, except during the few minutes in which you are actually cooking, and you can turn the flame down low for slow work if you want it. You can do the cooking for a whole family, and do it much cheaper than with gasolene or gas. Works as simple as a gas stove, and lots cheaper, and you can keep cool while doing it, too, and be perfectly safe; the most simple in construction and perfect in operation. They burn ordinary coal oil (kerosene) without a wick and make a clean, blue flame like gas or gasolene, and are absolutely safe and odorless. They will do any kind of cooking or baking to perfection; just the same or perhaps a little better than a gasolene stove, and with less expense, doing it positively without danger.

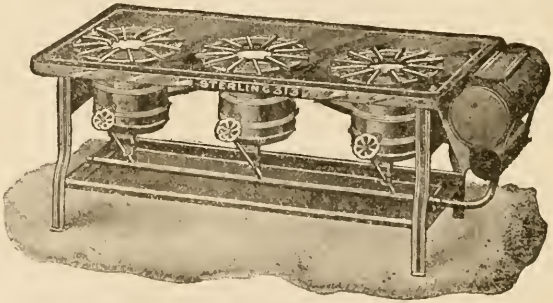


We offer you two sizes, the two and the three-burner. The two-burner is 14 inches high, with top 15x23 inches, weighing crated only 30 pounds: while the three-burner is the same height, it has a top 15x32 inches, and weighs, crated, 36 pounds. A very important feature over other stoves is that the valves are at the front, and it is so constructed that even though by mistake you open the valve very much too wide the flame will come to the proper height. As a matter of economy every housewife should have one of these cool, safe, summer Cooking Stoves, instead of roasting over a hot coal stove. It will save you the three T's—time, trouble, temper.

3-Burner Blue Flame Wickless Oil Cook Stove

FREE

With Two $10 Orders

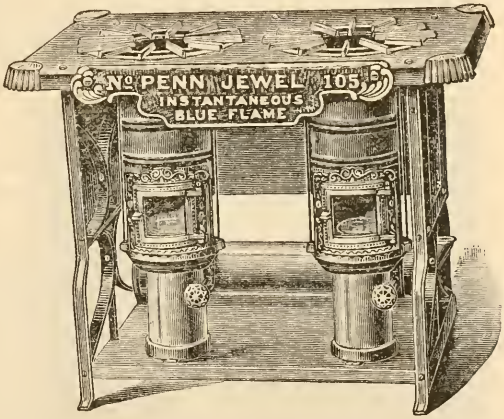


Packed free, shipped by freight; receiver pays the freight.

2-Burner Oil Cook Stove FREE

With Two $10.00 Orders

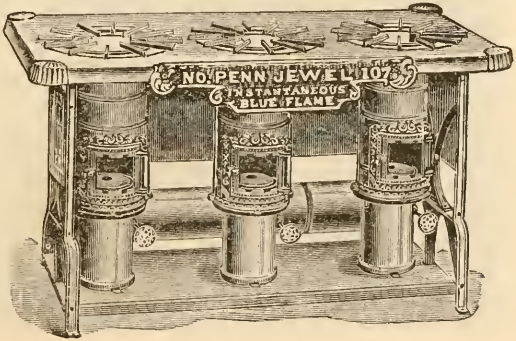
These odorless, instantaneous Blue Flame Oil Cook Stoves have many practical novelties in their make-up, and each one counts for lessened labor. They are the very best Oil Stoves, with this season's improvements, which make them equal in efficiency and convenience to the usual gas range, though less costly and cheaper to operate. Some of the advantages: First, they produce a perfectly odorless blue flame of full volume at the instant of first lighting, equal to that produced by any gas range burner; Second, they have no perforated tubes or other frail parts that will wear out in time; Third, they are so simple that no instructions are required to operate them with best results; Fourth, they are so substantially constructed that they are not likely to get out of order, thereby avoiding annoyance and expense of repairs.



We offer you two sizes, a two and a three-burner. The two-burner is 19 inches high, with top 18x25 inches; three-burner, same height, with top 18x33 inches. Each has a large oil tank of heavy burnished brass, with large extension filler and oil indicator. You should have one now. Save you money—save you time—save you perspiration.

3-Burner Oil Cook Stove FREE

With $25.00 Worth



Packed free; shipped by freight; receiver pays the freight.

Clarence Porcelain 12-Piece Toilet Set FREE

With One $15.00 Order

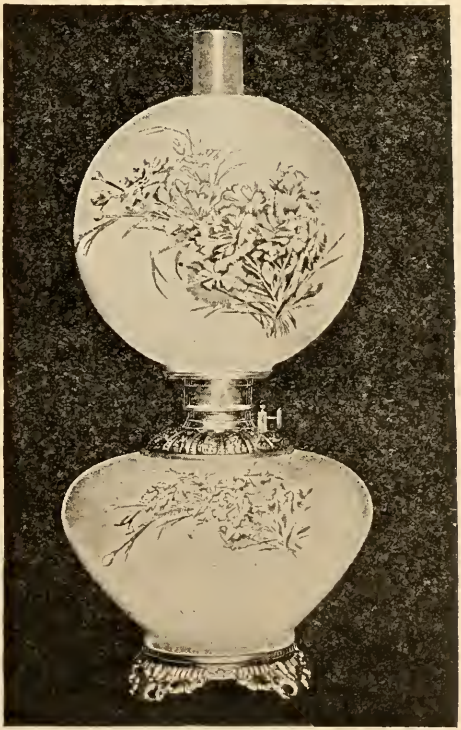
If you will carefully examine the different pieces shown in this cut of our Clarence Chamber Set you will not have to stretch your imagination to picture to yourself exactly what it looks like, as your eye can, by the design shown here, with the addition of the colors as described, convey to your mind the full set as it is, which is one we are proud of, and we think not without reason. Being a new and handsome shape, large size, beautifully decorated and made by one of the largest manufacturers of toiletware in America. The Clarence Toilet Set is made of the best semi-porcelain, lustrous glaze, guaranteed not to "craze," (another name for check), embossed finish, hand decorated with beautiful clusters of tiny roses, in delicate shadings of green, pink and rose, heavily stippled with gold on edges and handles, burnt on, will not wear off. The twelve pieces consist of washbowl and pitcher, chamber and cover, beautifully shaped and decorated slop-jar and cover, soap dish, cover and drainer, small hot-water pitcher, brush vase and shaving mug, making an elegant and full combination of toiletware for any chamber, worth the little trouble necessary to earn it; try.

A $10.00 Clarence Porcelain Lamp Free

For Using or Selling a $10.00 Combination Case of the Bishop Teas, Coffees, Spices, Extracts and Baking Powder.

There was a time, not so long ago, when mankind was content with the candle as the best and most convenient means of illumination at night, different oils were also used in lamps made for their special burning. But with the introduction of coal oil, or kerosene, came a revolution both in light and lamps, and it has kept the manufacturer hustling and conjuring his brain to perfect the most convenient, the safest and the most economical lamp in which to burn the now universally used oil, and to make it an ornament to the home when not in use. As a consequence, we see all kinds, sizes, shapes and colors, so that when we made our selection, we found it no small task, but we do think our "Clarence" Porcelain Parlor Lamp, in its simplicity of filling, lighting, etc., combines all of these requisites, while it is a creation of beauty to look upon. It stands 25 inches high, of Twentieth Century shape, beautifully hand decorated with carnations; "Royal" central-draft burner, with simple mechanism for lighting without removing globe or chimney; removable gold-lacquered font; gold-lacquered brass foot, 7x7 inches, body of lamp, 13 inches in diameter, with globe 11 inches, both profusely decorated with carnations. Your choice of delicate pink or green tints.

A beautiful and useful addition to any home.



Send us by mail ten names, heads of families, who are responsible and reliable, and 4c. in stamps. We will send you a pretty souvenir for your trouble.

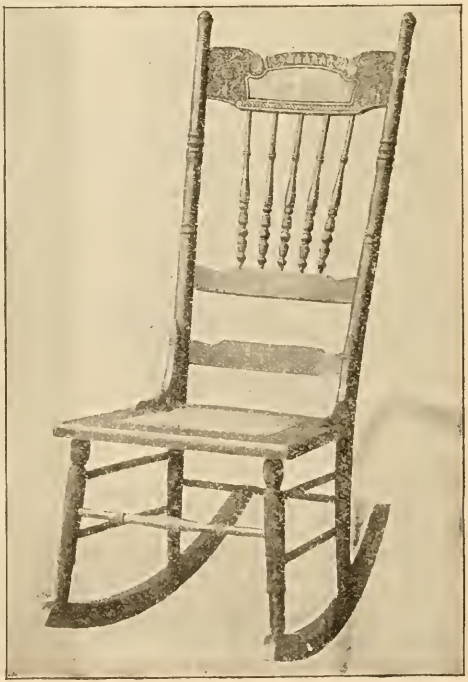
All cuts are an exact photographic reproduction of the Premium. If not as represented your money back for the asking.

Packed free, shipped by freight; receiver pays the freight.

A Cane-Seated Bed-Room Chair Suit Free

For Using or Selling a $10.00 Combination Case of the Bishop Teas, Coffees, Spices, Extracts and Baking Powder.

If at any time you desire to know just how much difficulty there is in getting hold of well-made Chairs, in latest styles, that are honestly put together for wear, not made for some big bargain sale, but for solid, hard wear, just investigate for yourself. Take a journey—for it is nothing less—through several large furniture stores. You will find Bed-room Chairs as low as forty cents and as high as your pocket book will reach; but you want a couple of Chairs and a Rocker for that $10.00 bill to finish up bed-room or that spare-room. You want a good-looking, substantial and well-put-together Chair, up-to-date in style; chances are you'll come home first day without them. We have thought of all this and have done your shopping for you, not in the retail store but right in the factory, in the rough wood, and, as a result, we offer you free, for using or selling a $10.00 Bishop Combination Case of Teas, Coffees, etc., One Rocker and Two Chairs, golden oak, gloss finish, woven cane seats. Rocker, 42 inches high from floor, 28 inches from seat, well braced; seat, 16 x 16 inches; each of the Chairs, 41 inches high from the floor, 24 inches from seat, embossed oak back piece, 5 inches, wide-woven cane seats, well braced. They will go very nicely with any bed-room furniture.



We do not wish to keep one cent of your money unless you are satisfied, for you cannot recommend goods that do not give you satisfaction upon fair trial; can you? But as we have catered successfully for many years to a large number of customers, we feel sure of being able, by close attention, to maintain our prestige with regard to each article we handle.

All cuts are an exact photographic reproduction of the Premium. If not as represented, your money back for the asking.

Packed free, shipped by freight; receiver pays the freight.

Six Solid Oak Seat Chairs Free

For Using or Selling a $10.00 Combination Case of the Bishop Teas, Coffees, Spices, Extracts and Baking Powder.

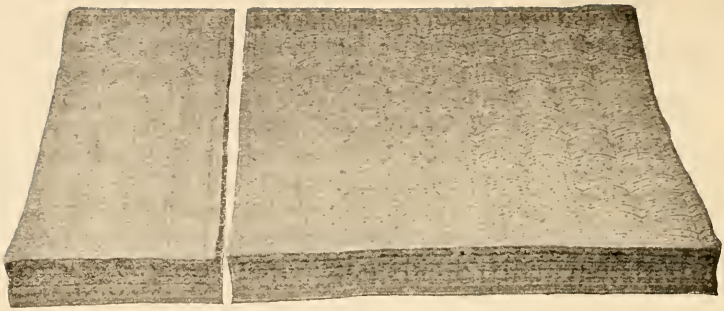
Six Solid Oak Seat Chairs, high back, 43 inches from floor, 25 inches from seat; seat, 16 x 16 inches, embossed top, turned posts, five turned spindles and eight braces, making a very strong and thoroughly substantial chair, good enough looking, on a pinch, to use most anywhere outside of the parlor. They are made very strong and quite heavy, made for hard usage; every home has Chairs of this kind, must have them, couldn't get along without them. In these Chairs we have combined style, finish and durability, that we may give you six Chairs unsurpassed for general use, which you cannot expect to be so delicate or dainty as you would select for some rooms.

It has been our purpose in making our List of Premiums to make it one for the household, and to have each Premium the best of its kind in quality, style and finish, that we can procure for the money invested; and to be able to give you intrinsic value and to get the very best, we are compelled to purchase in very large quantities. All of which you will readily perceive the more you use our goods, either Teas, Coffees, Spices, etc., or the Premiums themselves.

We do not wish to keep one cent of your money unless you are satisfied, for you cannot recommend goods that do not give you satisfaction upon fair trial; can you? But as we have catered successfully for many years to a large number of customers, we feel sure of being able, by close attention, to maintain our prestige with regard to each article we handle.

All cuts are an exact photographic reproduction of the Premium. If not as represented your money back for the asking.

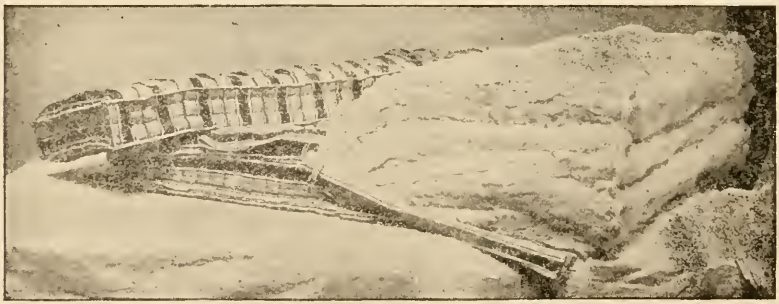
Packed free, shipped by freight; receiver pays the freight.



Mattress No. 208

Mattress No. 208
FREE
With One $15.00 Order

This Mattress, made in two sections, full size, with palm centre, cotton top and bottom, double-stitched and well tufted, gray and blue tick, heavy and strong, very comfortable and serviceable.



Felt Mattress No. 209

Fidelity Felt Mattress
No. 209
FREE
With Two $10.00 Orders

The above cut gives you a good idea of the Fidelity Felt Mattress, made of pure cotton felt, non-absorbent and elastic—will last a life time; material and workmanship of the best, made in two sections, any size; we guarantee every one to give satisfaction in every way.

$15 Chiffonier
No. 50
FREE
With One $15.00 Order

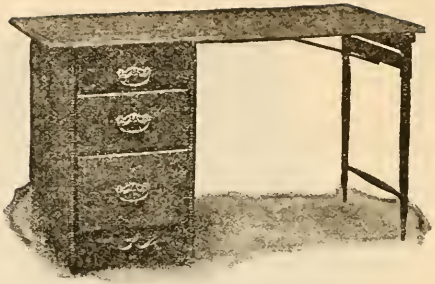
We have been very particular in the selection of each one of the Premiums we offer to our patrons, but none have given us more careful thought than Chiffoniers and Side-Boards. The results we think have well paid us for the time and trouble expended, so that those we offer you are all high-grade, well-made, of solid oak—no ash or chestnut, but clean, solid oak—highly finished, very best value, and sure to please. The Chiffonier has become a household word as well as a necessity, taking the place of the cumbersome old-fashioned bureau, which always took up too much space. But nowadays, when we put as many pieces of furniture in one room as our grandmothers did in two, and do not over-furnish at that, we economize in space in many ways, and to help us the furniture people have given us the Chiffonier with its many roomy drawers, one on top of the other, which are very roomy and hold much more than the great big grandfather bureau did. Number 50 is nicely finished in golden oak; 4 feet 6 inches high; top, 32x18 inches; has five large drawers, all fitted with locks and keys; all brass trimmings and casters. Cabinet work is just the same as that of the $30.00 Chiffonier. A modern, very roomy, well-looking piece of furniture, made to last a life time.

All cuts are exact photographic reproductions of the Premiums. If not as represented, your money back for the asking.

Packed free, shipped by freight; receiver pays the freight.

$15 Sewing Cabinet FREE

With $15.00 Worth

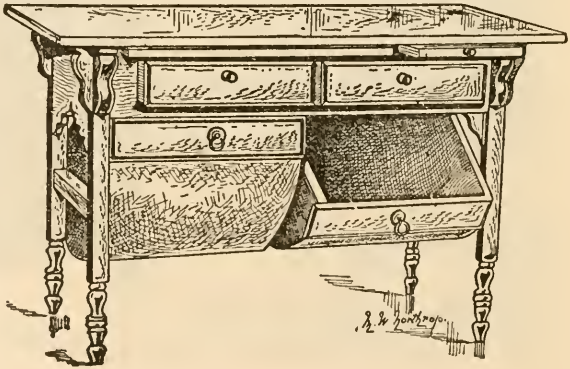


This Ladies' Combination Sewing Cabinet, given to you for using or selling $15.00 worth of our Teas, Coffees, Spices, Extracts, Soap, Toilet Articles, etc., is one of the best Premiums we have offered to our customers. Height, 27 inches; top, 20 x 44 inches; three drawers, 11 x 15 inches inside, each fitted with lock and key; yard measure on top; castered. Finely finished in golden oak. Occupies a floor space of only 19 x 20 inches when closed. While these Cabinets were designed originally for Sewing Cabinets, they are equally useful in offices for Typewriter Cabinets, and are most excellent for this purpose. Every lady should have one in her house.

$15 Kitchen Cabinet FREE

With $15.00 Worth

Something every housewife wants is our Kitchen Cabinet, which we give you for using or selling $15.00 worth of our Soaps, Toilet Articles, Teas, Coffees, Spices, Extracts, etc. This Cabinet is antique oak finish, substantially made in every way. Height 30 inches; top 28x48 inches, firmly supported by brackets on each post; has two large bins which swing on a pivot and work as easily when full as when empty; two drawers, one kneading board, 22 x 24 inches, and one meat board, 11 x 22 inches. A useful, handy household necessity.



A Pair of Pictures FREE

With One $10.00 Order

We give you two of these fine Pastelles, with elegant gilt frames, 28 x 32 inches, for selling one $10.00 Combination Case. The variety of subjects is large, and we can send you woodland or water scenes, ocean or meadow scenes, river or lake views. Tell us about what you desire and we will guarantee to fill your order to your entire satisfaction. We show you a cut on this page, and it is not the best subject we have to offer you by any means. The tinting of these Pictures is perfect, you will like any of them, and will be so delighted with the first pair we send you we are sure you will order another pair with your next order. The frames are of the finest gilt, will not tarnish; a pair of these pictures are just the thing to cover those vacant spaces on the wall.

Bishop Violet Talcum Powder you will find the best to use at all times and places.

Go to your friends and neighbors, ask them to become a member of your club, it only requires nine of them. We give you your choice of an extra $10.00 Premium for your trouble. Your friends will thank you for asking them in your club. We guarantee every one will be satisfied.

$10 Parlor Graphophone FREE

With One $10.00 Order

Happy thoughts, for making happy homes and happy people, are here, as free as air, for a few hours' work. A beautiful influence is a mighty assistant in unlocking rusty hearts and letting in the sunshine.

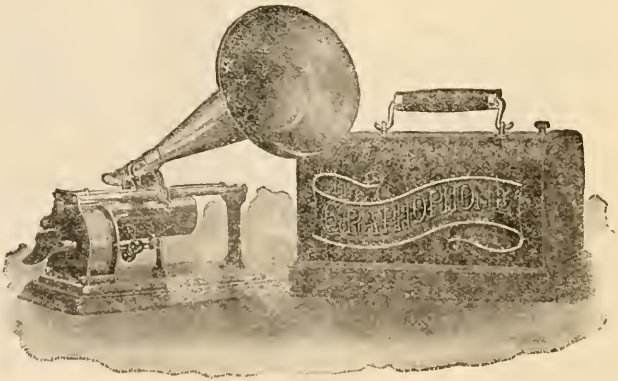
Our complete Talking Machine outfit will go far to help you make many a dull evening merry. While we give you the choicest of the greatest and best at the price, please remember that we give the same careful attention to Talking Machines that we bestow upon every other article of our numerous offerings. There are three of these Talking, Singing, Mirth-making Machines, which we offer to you upon the easiest kind of terms, a few hours' work each day, for a very few days, or, better still, why not form a club of your friends? which is practically the best proposition we make to you; it is easily done. Read our club offer carefully, then go to work and see how astonished you will be with your success.

Our Q. C. Graphophone, which you may have free with one $10.00 order, has spring motor, reproducer, 10-inch horn, with seamless curved bell, oak cabinet, finely finished, using Cylinder Records. You will find it one of the most entertaining instruments you can have in your home, as you can get Records at any time and have reproduced any thing you may desire. Upon application, we send you by mail a list of Cylinder or Disc Records without any charge, which embraces everything from a popular coon song to the latest masterpiece in grand opera. Many of the Brass-band Records have never been surpassed.

Records are additional, we furnish them to you at 50 cents each, or $5.00 per dozen, cash.

A few hours' work will give you one of our substantial Premiums, which you may enjoy for years. Commence now.

If you are just starting housekeeping, read our catalog. Start a club and get a Premium with your order and another for your trouble.



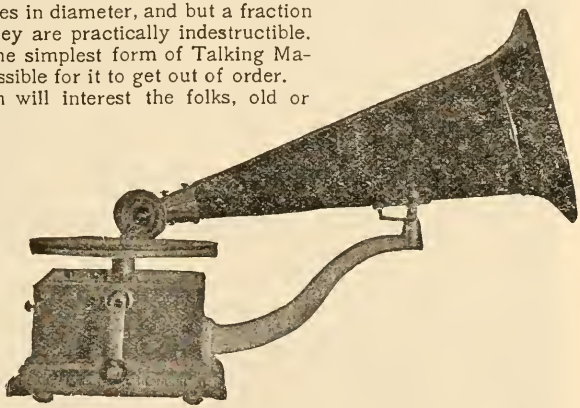
A. K. Graphophone FREE

With Two $10.00 Orders

The prominent features of this Graphophone are great volume of sound combined with fullness and roundness of tone. We confidently assert that anyone who has not heard this Machine will be astonished at the results attained. The Records for this Machine are flat discs, measuring seven or ten inches in diameter, and but a fraction of an inch in thickness. They are practically indestructible. The Disc Graphophone is the simplest form of Talking Machine, and it is almost impossible for it to get out of order.

There is nothing which will interest the folks, old or young, more than one of these Graphophones. It has 16-inch nickle horn, finely finished oak cabinet, spring motor, improved sound-box, new-style horn-support attachment, including handsome detachable arm, 100 needles, two-part needle-box; uses flat Disc Records.

We can furnish the flat Disc Records, 7-inch, at 50 cents each, $5.00 per dozen; 10-inch, at $1.00 each, $10.00 per dozen.



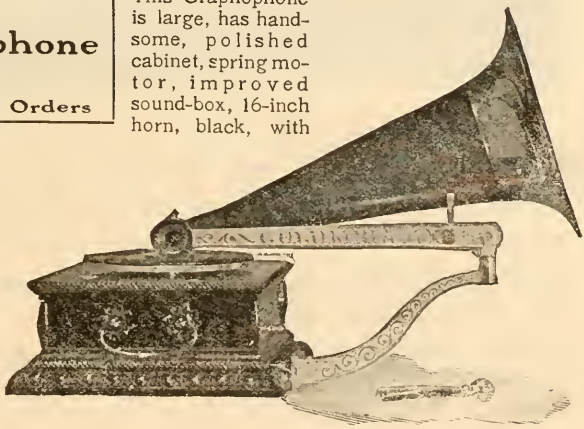
$30 A. J. Graphophone FREE

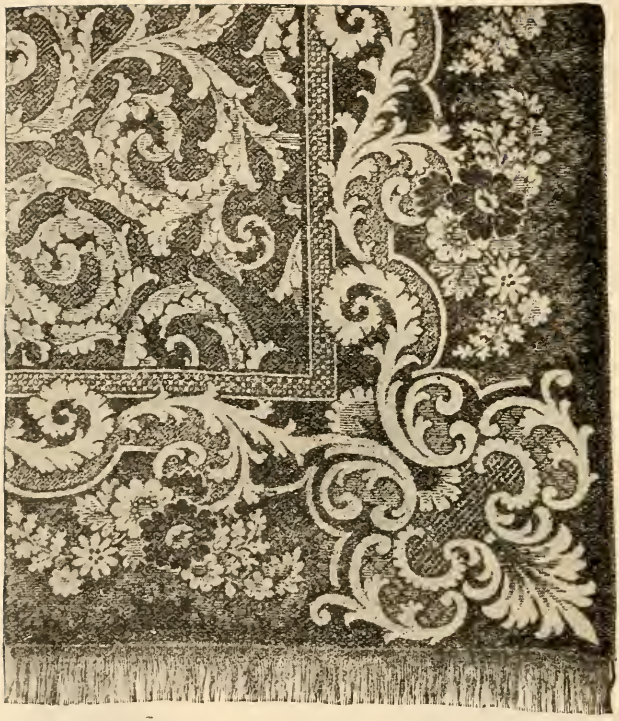
With Three $10.00 Orders

This Graphophone is large, has handsome, polished cabinet, spring motor, improved sound-box, 16-inch horn, black, with polished bell, ornamental, detachable, horn-supporting arms, 100 needles and two-part needle-box. Uses same style of Disc Records as A. K. Graphophones.

The prices of the Disc Records are the same.

With one $10.00 order, we give you twelve Cylinder Records, or twelve 7-in. Disc Records, or six 10-in. Disc Records. If you are interested in Graphophones write us.





Ingrain Art Squares Free.

We offer you three grades of Ingrain Art Squares to select from. We tell you just exactly what they are. The secret of our old customers sticking to us is, they know they will get just what we promise them Ingrains are considered the most service able floor covering made, they wear well. The patterns are pretty, are reversible, so that when you want a change all you have to do is to turn them over. We show you on this page a corner of one of our pretty designs; on opposite page we give you size, grade, and the amount of order required to get one absolutely Free.

We furnish you with any color you wish in Green, Blue, Red, Brown or Oak. Tell us about the color you want. We will please you.

INGRAIN ART SQUARES, ALL WOOL.

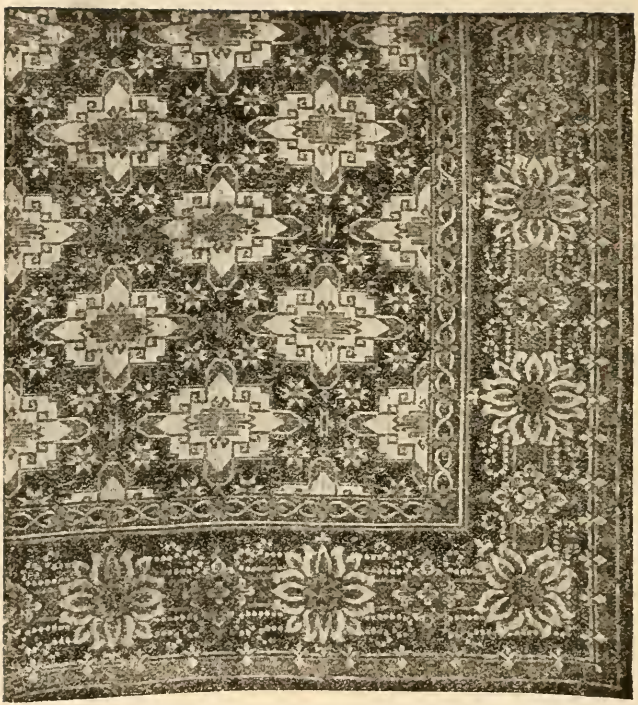
9 x 6	feet,	Free	with	$10.00	order.
9 x 7½	"	"	"	12.00	"
9 x 9	"	"	"	14.00	"
9 x 10½	"	"	"	16.00	"
9 x 12	"	"	"	18 00	"
10½ x 12	"	"	"	21.00	"
12 x 12	"	"	"	24 00	"

C.C. INGRAIN ART SQUARES, ALL WOOL BUT THE CHAIN.

9 x 6	feet,	Free	with	$ 9.00	order
9 x 7½	"	"	"	10.00	"
9 x 9	"	"	"	12.00	"
9 x 10½	"	"	"	14.00	"
9 x 12	"	"	"	16.00	"
10½ x 12	"	"	"	18.00	"
12 x 12	"	"	"	20 00	"

UNION INGRAIN ART SQUARES, PART WOOL COTTON CHAIN

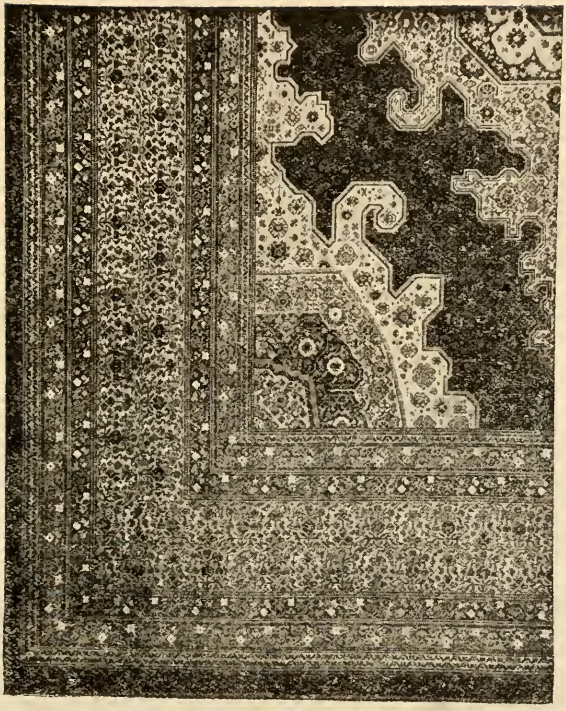
9 x 6	feet,	Free	with	$ 8 co	order
9 x 7½	"	"	"	9.00	"
9 x 9	"	"	"	10.00	"
9 x 10½	"	"	"	11.00	"
9 x 12	"	"	"	12.00	"
10½ x 12	"	"	"	13.00	"
12 x 12	"	"	"	14.00	"



Reversible Granite Art Rugs Free.

These Rugs are woven in one piece, are reversible, having rich appearance of high-grade carpets, wear well. They are not made of wool but of a combination of durable and sanitary yarns which are free of grease and foreign substances, rendering them lasting and proof against moths. Will hold their colors well. Below we give you sizes and amount of order required to obtain one. The cut shows you ¼ of the Rug.

9 x 6	feet,	Free	with	a	$6 00	order.
7 x 7 ½	"	"	"	a	7.00	"
9 x 9	"	"	"	a	8 00	"
9 x 10½	"	"	"	a	10.00	"
9 x 12	"	"	"	a	11.00	"
9 x 13½	"	"	"	a	12 00	"
9 x 15	"	"	"	a	13.00	"



Body Brussels Rugs Free

Body Brussels are the best made. If you want a handsome Rug for your parlor or sitting-room, you should get one of these Rugs. Below we give you sizes and amount of order they go with:

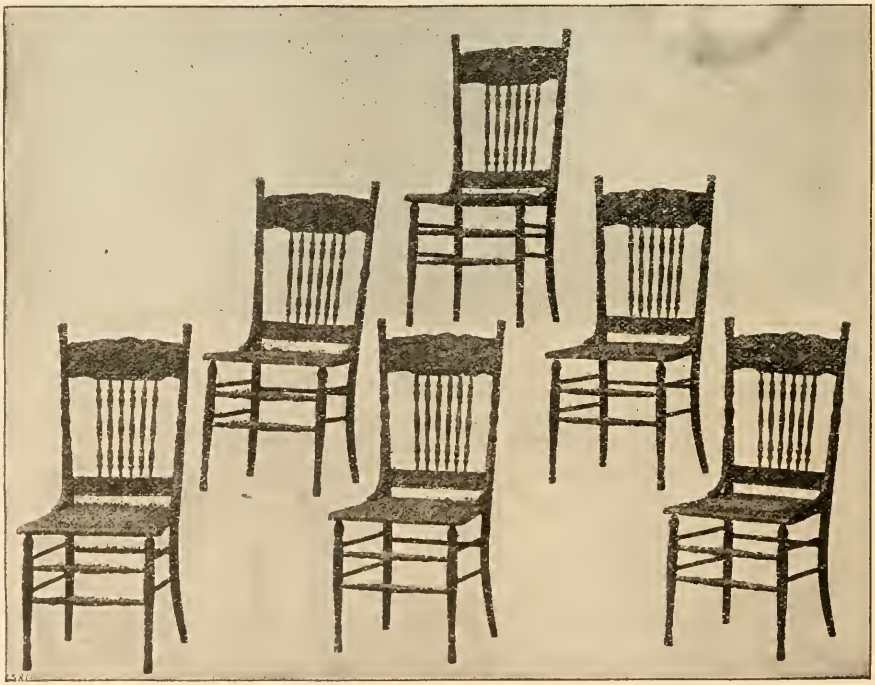
20 different designs, any shade you want—just tell us, we will see that you get it—it is not necessary to say any more.

4 ½ x 7 ½	feet,	Free	with	a	$20 00	order
4 ½ x 12	"	"	"	a	30.00	"
6 x 9	"	"	"	a	40.00	"
8 ¼ x 10 ½	"	"	"	a	50.00	"
9 x 12	"	"	"	a	60.00	"

Six Golden Oak Dining Chairs FREE

With One $15.00 Order

Here are a half-dozen Dining Room Chairs which for the price you will find up-to-date in quality, style and finish, their whole make-up insuring strength and durability. The chair maker thought that we were very particular in regard to our wants in the chair line, but by paying a little more money for our being particular we pleased them, satisfied ourselves, and got the Chairs, too. While we know that we will never regret being particular, we want you to know that you will not have any regrets either, as you will most surely get the worth of your money in this half-dozen for selling or using only $15.00 worth of The Bishop Teas, Coffees, Spices, Extracts or Baking Powder, and we tell you that ours is the very best offer ever made to earn a really good Premium, and we can afford it as we have no salesman to pay—you get their wages in each Premium. These Chairs are solid golden oak, embossed back, turned posts, six turned spindles, two brace arms. Each Chair is 42 inches high from floor, 25 inches from seat, with woven cane seat 17x17 inches; thoroughly made, gloss finish; something that will give you good service.



Six Bent-Spindle Dining-Chairs FREE
With Two $10.00 Orders

In our Booklet A, page 14, we show you a cut of a single chair which has proved such a favorite, and we had so many orders duplicated that we have concluded to offer you the full set of six with two $10.00 orders, which will prove a saving to you in freight charges, especially if you are at a distance. We know them to be right, our customers know them to be right, as they have tried them three at a time. They are high back, golden oak, with embossed back of 7 inches; seven bent spindles; chair is 41 inches high, 23 inches from seat; seat 17x18 inches; two brace arms; fluted posts; eleven braces with turned legs; making a very handsome and durable Dining Chair, one that is sure to give satisfaction in wear and style.

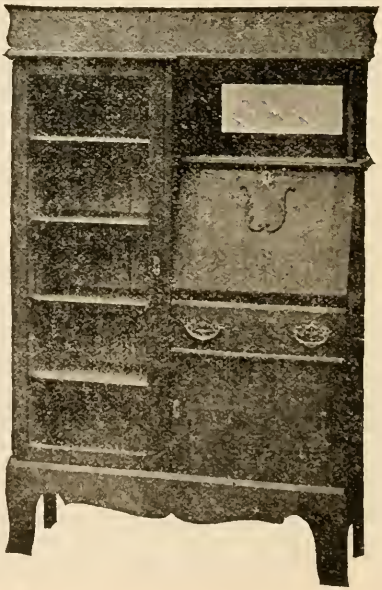
Packed free, shipped by freight; receiver pays the freight.

$20 Combination Book-Case and Desk FREE

With Two $10.00 Orders

There was a time, and that not so long ago, when if the housekeeper wanted a certain piece of furniture she would have to shop for it, and perhaps have to go some distance to do that shopping. But to-day that is all changed, we do the shopping for her, charging nothing for our trouble. We provide most carefully for every kind of need, and, because we cater to so many, we are able to save in price, demand satisfaction in quality and to secure the choice from makers who have no superiors in the manufacture of high-grade furniture. These are some of the several points of advantage in dealing with Bishop Tea and Spice Co.

This Combination Book-Case and Desk, which we give you free for selling two of our Combination Cases, is a veritable beauty; it is made of solid oak, beautiful gloss finish, has three adjustable shelves for books, heavy glass door with lock and key, plenty of pigeon-holes for papers, also a compartment, 16 inches high, 16 inches wide and 10 inches deep, with door having lock and key, making a handy and safe place for private papers; has French-plate mirror, 6 x 14 inches, with fanch shelf all the way across the top. It stands 60 inches high, 37 inches wide and 12 inches deep. A very worthy article of furniture for a few hours' work—that's all.



We do nothing for effect or buncombe. Just good business to us and to you, and the guarantee of thorough satisfaction at our expense.

Our great success in this business is largely due to our ability to learn things and to put what we know into practice. While we do not pretend to know it all, still we are up pretty early in the morning.

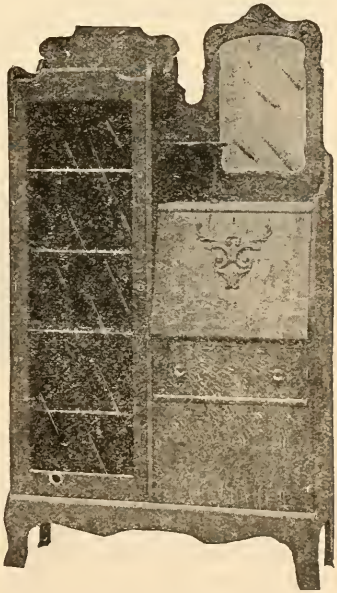
We certainly listen to fashion, but while we keep close to fashion as possible, we cannot and do not sacrifice durability nor the best workmanship.

$30 Quartered Oak Combination Book-Case and Desk
FREE
With Three $10.00 Orders

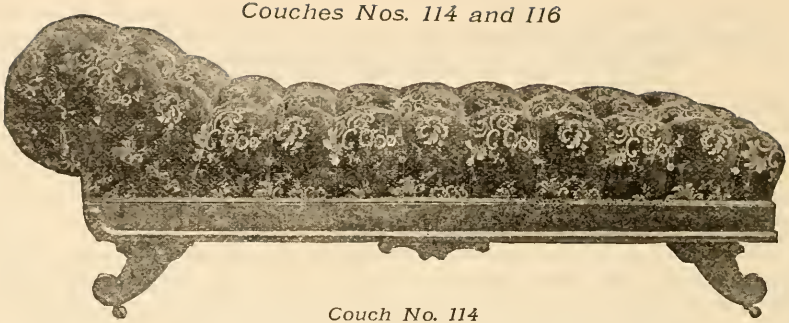
The Combination Book-Case and Desk is a space-saver—entirely an American idea—but it is also a permanent article of furniture. It is especially prized by the one who wishes to avoid giving the room a crowded appearance. We have the pleasure of offering you this magnificent Combination Book-Case and Desk free for selling $30.00 worth of our goods, which will not take you very long or give you much trouble. You can recommend our goods, because we back up your commendation every time.

This Book-Case has four adjustables shelves, large glass door with lock and key; Desk has a 16 x 20-inch writing space, it is well arranged with compartments for filing papers, bric-a-brac, French beveled plate-glass mirror, 12 x 18 inches, oval in shape. The Desk-lid is handsomely carved, also top of mirror, it is 76 inches high, 38 inches wide and 12 inches deep, making an elegant, finely finished and solid piece of furniture, which, to fully appreciate, you must own. Remember, it is not necessary to order $30.00 worth at one time; we send you a certificate with each $10.00 order, you can then return certificates with last order.

Customers desiring to secure one of our twenty, thirty, forty, fifty or sixty-dollar Premiums without paying the full amount at one time may do so by sending a ten-dollar order at a time, for which we give you a ten-dollar premium certificate. When the first order is paid for, you can send for a second one, getting a ten-dollar premium certificate with that one, same with the third order, until you have the full number of certificates to secure the Premium you wish. We have many customers who have received our Combination Book-Cases and Desks in that way; also Sideboards, China-Cabinets, Chiffoniers, Dinner Sets, Brussels Art Squares, Sewing Machines, and many of the larger, more expensive Premiums. All have been more than pleased with the result. It will surprise you how easily and quickly you can dispose of fifty or sixty dollars' worth. Try it once, you will try again.



Couches Nos. 114 and 116



Couch No. 114

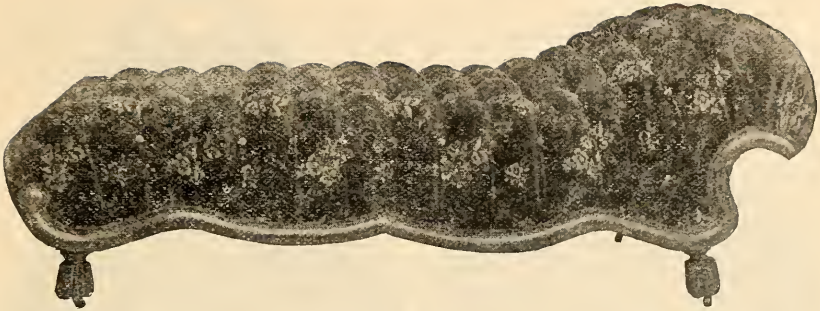
No. 114
FREE
With Two $10.00 Orders

In this cut, No. 114 does not show to the same advantage that some others do, it being a straight, plain, solid, square frame, while the curves of the Rococo shape make a prettier picture, still this is one of our largest, handsomest and strongest, full-tufted Couches; it is 76 inches long; 27 inches wide, having twenty-two best steel springs, upholstered in a very fine quality of velour cloth in three colorings, with five rows of deep, button tufting, all tufts fastened with patent, steel, tufting buttons; rosette each side; spring head and edge; heavy carved oak frame and legs; casters.

Couch No. 116

No. 116
FREE
With $25.00 Worth

This handsome piece of furniture will bring happiness and comfort to every member of your family; strong enough for service and elegant enough to keep company with the finest furnishings. Number 116 is Rococo in shape, 77 inches long, 27 inches wide; a solid oak frame, resting on substantial oak ball legs, covered with selected patterns in fine velour, very choice colorings in red, green, etc.; twenty-four springs of best tempered steel; spring head and spring edge, with five rows of deep tufting patent fastenings; casters complete.



$30 Clarence Couch
FREE
With Three $10.00 Orders

In these days when there are so many Couches advertised, so many cuts displayed and such a variety of prices quoted, while the cut of a $5.00 Couch is pictured to look just as good as one at double the price, it is no small matter to convey by the use of printer's ink all the good qualities to be found in Couches that are really worth the value asked, or to convince the prudent buyer that you can give an honest $10.00 worth for $10.00. But there is one thing you can be sure of, you cannot get something for nothing, a legitimate business must pay a legitimate profit, and the man or firm that can do business at smallest cost, buying at first hands and having a large outlet among the greatest number of purchasers, can afford to sell at smallest cost. We practically by our system give our customers the profits of the jobber and salesman, which explains to you how we can afford to give you such worthy Premiums, and we take pleasure in offering you this elegant "Clarence" Couch. It is of good size, very shapely, being Rococo in shape; 80 inches long, 30 inches wide, with thirty springs of best tempered steel; spring-head and spring-edge; best velour covering, choice patterns, beautiful colorings in three shadings; six full rows of deep tufting, fastened with the same patent button fastenings that we use in tufting all our Couches; solid oak frame and legs heavily carved.

Our Shipping Department.—All orders received by us each day, up to and including the two o'clock mail, will be shipped same day, and all orders received later will be shipped first thing the following morning, so that you can count the days and know when to expect them. All goods are carefully packed as we employ only experienced shippers. We would respectfully ask you to write all shipping directions, giving name, city, county and state, very plainly, thus avoiding all delay and annoyance.

$20 Gentlemen's Solid Gold-filled, Hunting-case Watch

FREE

With Two $10.00 Orders

This Solid Gold-filled, Hunting-case Watch, warranted for twenty years, fitted with New York standard, stem-wind movements, seven jewels, expansion balance, quick train, free for selling only two of our Combination Cases. No easier way of obtaining a Watch equal in appearance to an all-gold case, costing four times the money we pay for this. In point of durability these cases will really stand the wear and tear of every-day hard knocks better than if all gold, as they are much stronger and less liable to scratch or dent, while there can be no possible difference in their reliability as time-keepers. But the greatest inducement to your owning one of these Watches is the very simple way of getting it. Our goods sell readily; they are always needed in every household; you can recommend them because we stand back of your recommendation. Try it and be surprised.

$20 Ladies' Solid Gold-filled, Hunting-case Watch

FREE

With Two $10.00 Orders

The prettiest little Watch imaginable for the ladies' use. Free for selling two of our Combination Cases. We warrant this Ladies', Solid Gold-filled Hunting-case Watch for twenty years; it is fitted with fine-nickle, stem-wind movements, seven jewels, expansion balance, and, with that greatest essential of all, an accurate time-keeping movement, which makes correct time a certainty.

One can greatly help any time-piece in its daily labors, if they would carefully wind it each day at a regular hour, either at night or first thing in the morning. Remember, this little beauty, so often chosen for a wedding present, free for selling only two Combination Cases.

Ladies' or Gentlemen's Watch, Filled-gold, Hunting-case, FREE With Three $10.00 Orders

Warranted twenty years; your choice of Elgin or Waltham movement; seven jewels, quick train, straight-line escapement, exposed pallets, compensating balance, Brequet hair-spring, polished, oval, steel regulator, nickel index, dust-ring, Damaskeened plates, perfect time-keeper; just such a watch as any reliable jeweler would advise you to buy. Our guarantee and the manufacturer's guarantee with every Watch.

Open-face Watch, same as above, with $25.00 worth.

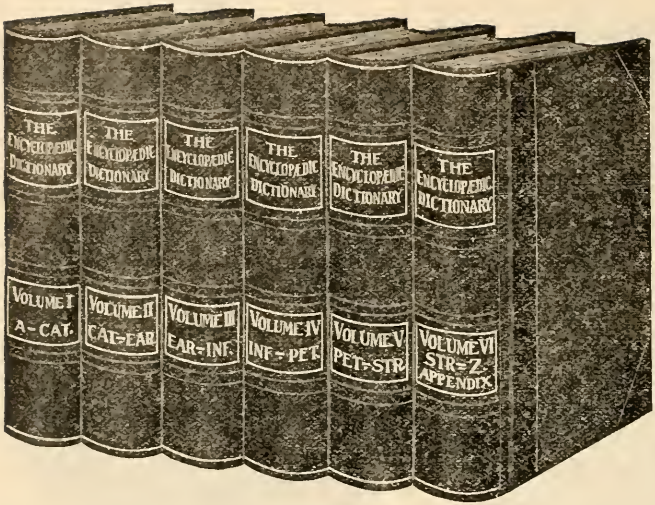
Ladies' Filled Gold Chatelaine Watch, warranted twenty years, seven jewels, Elgin or Waltham movement, free with three $10.00 orders. A treasure to any lady or girl.

Ladies' Solid Silver Chatelaine Watch, Swiss movement, a little beauty with one $10.00 order.

A Ladies' or Gentlemen's Heavy, Rolled-gold, Plate Chain, warranted five years, with one $10.00 order.

Ladies' Filled Gold Chatelaine Watch FREE With Three $10.00 Orders

The only profit we make on a Premium is the advertisement, your good-will, your gossip among your friends about the Bishop Tea and Spice Co.'s Combination Case.

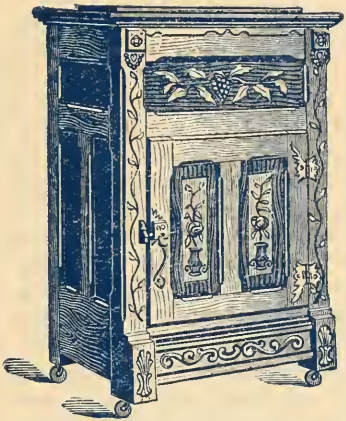


Encyclopedia Dictionary Free with Two $10 Orders

This 20th century edition of the Encyclopedia Dictionary consists of 6 immense volums, half Morrocco Binding, Magnificently Illustrated, Colored Plates, a thorough up-to-date work. No student, or in fact any one can afford to be without this handy and complete reference Library. You will wonder after having this in your home for one month, how you ever got along without it.

This magnificent work is equal to any $60.00 set published, and it gives us pleasure to be able to put this in the hands of our customers on such an easy plan.

Get a Combination Case and one of our useful premiums—then interest your friends and neighbors in our plan. For each new customer you send us, we send you a certificate—with ten certificates we give you your choice of any of our $10.00 premiums Free. Very little trouble to you. Your friends will thank you for telling them about it. Catalogues sent free on application.



Dimensions of Refrigerators

No. 803—Length 23 in., depth 16 in, height 39 in., weight 100 lbs. Inside of ice chamber, length $15\frac{3}{4}$ in., depth $10\frac{1}{4}$ in., height 9 in., capacity 36 lbs.

No. 804—Length 27 in., depth 17 in., height 41 in., weight 125 lbs. Inside of ice chamber, length $16\frac{1}{2}$ in., depth $11\frac{1}{2}$ in., height $9\frac{1}{2}$ in., capacity 45 lbs.

No. 805—Length 28 in., depth 19 in., height 43 in., weight 155 lbs. Inside of ice chamber, length $18\frac{1}{4}$ in., depth $13\frac{1}{2}$ in., height 10 in., capacity 61 lbs.

No. 803—FREE—with $15 Worth
No. 804—FREE—with $20 Worth
No. 805—FREE—with $25 Worth

After a very thorough investigation of Refrigerators we have decided upon the one we show you in this cut. They are excellently well made and complete in every detail, and we are confident that their superior worth justifies our strongest indorsement. We therefore guarantee each of them to give you perfect satisfaction. You can make your choice from either of the three sizes and prices, each being the same in every other particular except that the small size, No. 803, has not removable ends, while the two larger ones have. They are made from kiln-dried hard-wood lumber; antique oak finish; lined with galvanized iron, which will not corrode or rust, the very best lining ever put into a Refrigerator. Ends of ice chamber (in two large sizes) are removable, as are also the waste pipes, easily taken out and cleaned. Automatic tap prevents escape of cold air and waste of ice; adjustable sliding shelves, can be raised or lowered in metal grooves; regular corrugated ice rack; extension spring hinges close the door automatically; mineral wool insulation, held in place by means of charcoal sheathing; fitted with ball-bearing casters.

Dimensions of Ice Chests.

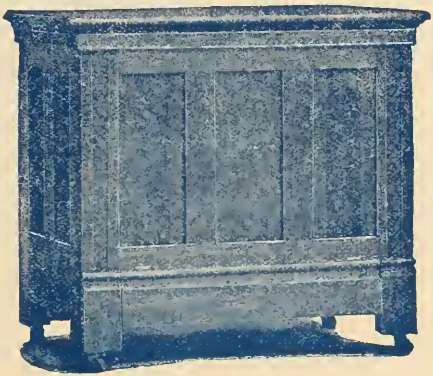
No. 871—Outside length 30 in., depth 18 in., height 25 in., weight 90 lbs.

FREE—with $10 Order.

No. 877—Outside length 35 in., depth 22 in., height 32 in., weight 140 lbs.

FREE—with $20 Order.

Many people for many reasons and for some purposes would prefer an Ice Chest, and those we offer you are made by the same makers and of same wood as Refrigerators. Selected hard-wood lumber, kiln-dried, lined with galvanized iron; a good, substantial and serviceable Ice Chest. Packed free, shipped by freight; receiver pays freight.



Clarence Porcelain Breakfast Set
FREE
With Two $10.00 Orders

With the offer of this 84-piece Breakfast Set, we make our list complete, so far as table chinaware is concerned, thus giving you the choice of a Breakfast, Dinner or Tea Set, as may best suit your needs. Our offer of a 112-Piece Dinner Set, page 22, and 56-Piece Tea Set, page 22, Booklet A, together with this beautiful Breakfast Set, should be selections worthy of your consideration when desiring to purchase. The same manufacturer who designed, moulded and shaped that beautiful Dinner Set, designed, moulded and shaped this, and the same hands which decorated the one with those delicate sprays of little flowers looking so fresh and real, decorated this set also; gold tracing on edges and handles, put there to stay, for it is burnt on. This beautiful Clarence Breakfast Set of 84 pieces is made of semi-porcelain, and consists of twelve oat meal dishes, twelve six-inch plates, twelve cups, twelve saucers, twelve fruits, twelve individual butters, one tea pot and lid (2), one sugar bowl and cover (2), one cream pitcher, one bowl, two bakers, two meat dishes and two bread plates, making a pleasant and charming addition to the morning meal. Clean, pretty dishes are worth having.

Packed free, shipped by freight; receiver pays the freight.

$30 Dinner Set

112 Pieces

FREE

With Three $10.00 Orders

Having been so very successful with our "Clarence" Porcelain Tea Set, we have every confidence that this, our "Clarence" Dinner Set, will be just as great a favorite with all who appreciate dainty and ornamental things for the table. It is American semi-porcelain, decorated with tiny sprays of roses in delicate colorings, warranted never to wear off, with gold tracing on edges and all handles. Decorations are all burnt on and are very stylish in effect. The ware is pure white, of good quality and medium weight. Our "Clarence" Dinner Set consists of 112 pieces, as follows: twelve five-inch plates, twelve six-inch plates, twelve seven-inch plates, twelve seven-inch soup plates, twelve cups, twelve saucers, twelve fruits, twelve individual butters, one eight-inch meat dish, one twelve-inch meat dish, two covered vegetable dishes, (4 pieces) one baker, one butter dish with cover and drainer, (3 pieces) one sauce boat, one pickle dish, one sugar bowl and cover, (2 pieces) one cream jug, and one bowl, making a total of 112 pieces. Useful, dainty and delicate enough for use on any occasion.

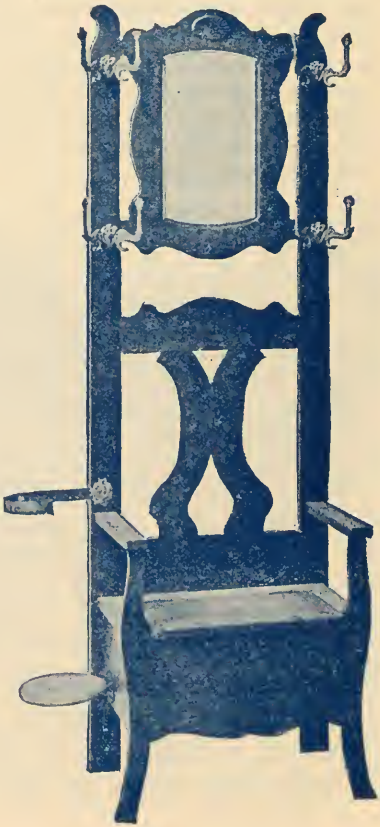
The only profit we make on a Premium is the advertisement—your good will, your gossip among you friends about our Combination Case.

Packed free, shipped by freight; receiver pays the freight.

$20 Hall Rack
No. 120
FREE
With Two $10.00 Orders

If there is any place in the whole house which requires particular attention both as to cheerfulness and furnishing, that place is the main entrance to your dwelling, be it ever so humble, for good housekeeping begins at the door, and will generally make an immediate impression upon the visitor or caller. To help you do this we offer you this beautiful Hall Rack, Number 120, for selling or using only two $10.00 Combination Cases of the Bishop Teas, Coffees, Spices, Extracts and Baking Powder. You can earn this complete Hall Rack in a very few afternoons calling upon your friends.

Number 120 is a style that cannot help but please, being plain and very rich, just the correct thing for any well-appointed hall. Made of golden quartered-sawed oak, highly polished, 74 inches high and 25 inches wide, with umbrella holder attached to side, and seat is made with a lid for rubbers, etc.; has a large French bevel plate mirror, 18x12 inches, in a beautifully shaped frame, carved ornament on top, with four large lacquered brass hat hooks, making a complete and very appropriate piece for any hall.



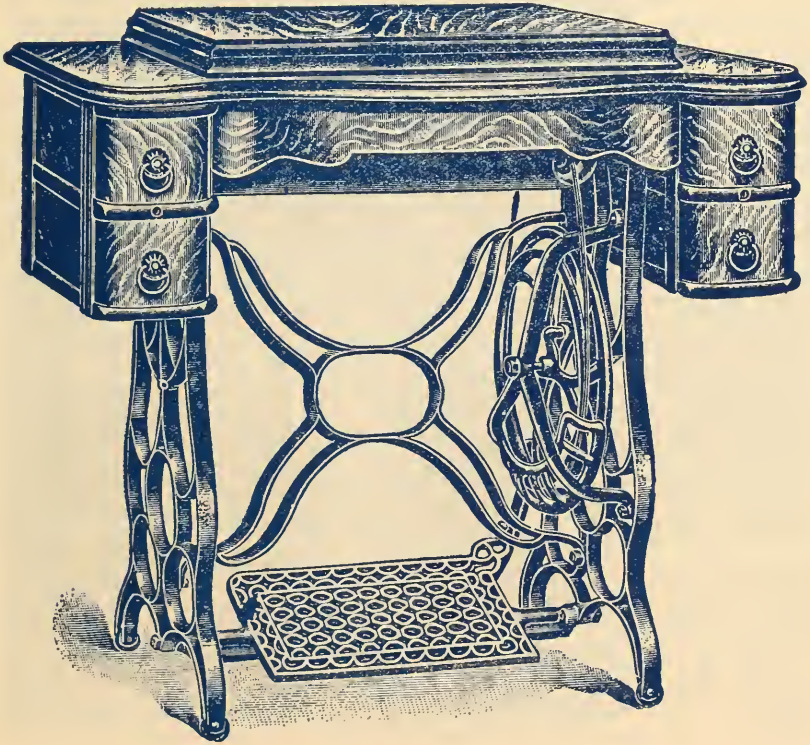
If you will send us the names of ten heads of families, your near neighbors, fully and plainly written, whom you know to be able to buy our goods and pay for them, and four cents in stamps, we will send you a useful souvenir for your trouble.

Packed free, shipped by freight; receiver pays the freight.

$30 Drop-Head Sewing Machine FREE

With Three $10.00 Orders

There are some of our most commendable Premiums that it is unnecessary to say very much about, as they speak for themselves, our only anxiety being to give you the very best of the kind for the price we ask, and we consider our Drop-Head Sewing Machine one of them. This Machine is one of the latest-improved, drop-head, high-grade, light-running Machines made, having all the attachments complete in every detail, finished in either oak or walnut, making it one of the most useful and lasting Premiums we offer. Our usual guarantee with each Machine. You get this for selling only three of our $10.00 Combination Cases. Certificate with each order.



$40 Five-Piece Parlor Suit FREE

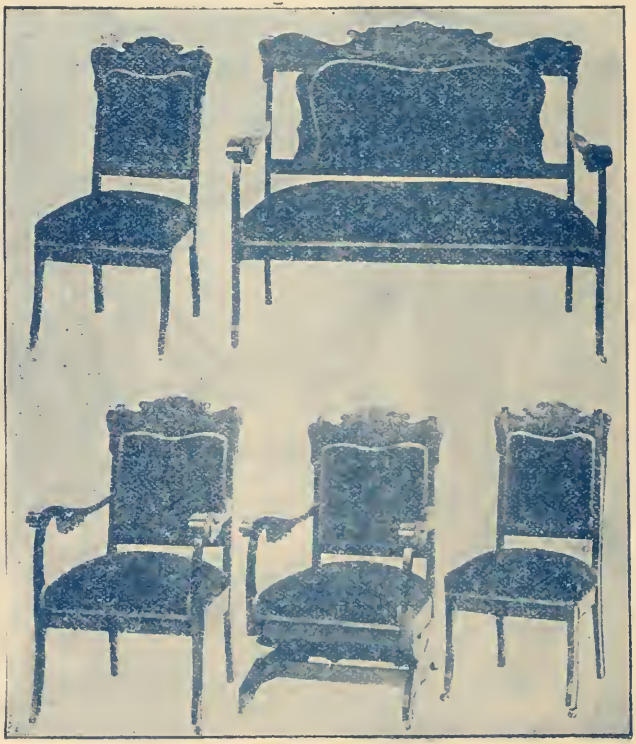
With Four $10.00 Orders

There is no easier way of obtaining, no better place for finding, just what is needed to complete and perfect the home than in our many liberal offers to you, which open up several interesting features in our many lines. Interesting because the goods are superior, prices right, and our time is yours, which we use in bringing together the very best which long experience and good workmanship can produce. For these reasons we are able to offer you this handsome, substantially-made, five-piece Parlor Suit for selling four of our Combination Cases.

It consists of one Settee, one Arm Chair, one Patent Rocker and two Chairs, upholstered in Velour or Tapestry with tufted or plain back; frames finished in mahogany.

We guarantee this Parlor Suit to be just as represented.

The cut on this page giving you a good idea of the style, as it is made from a photograph of one of the setts.



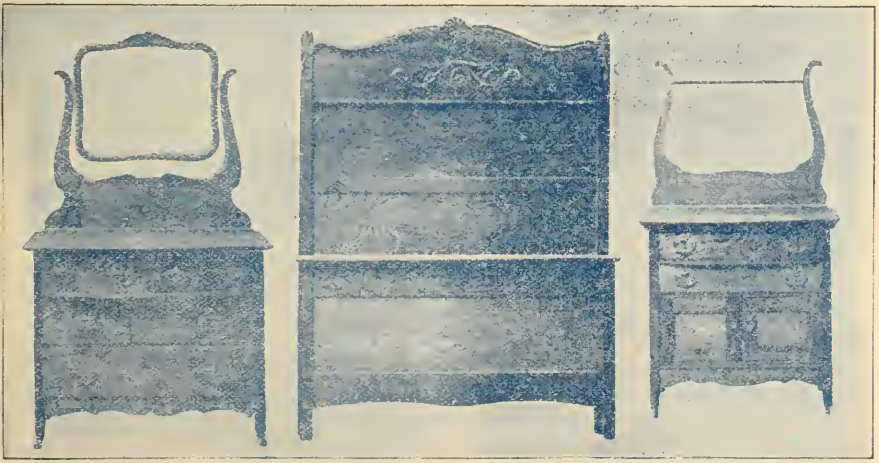
Remember you can furnish your home complete by selling our Combination Cases.

$50 Bed-room Suit FREE

With Five $10.00 Orders

This suit of three pieces, Bureau, Washstand and Bed, finished, seasoned golden oak, put together to stay; Bureau, finely carved, has two swell drawers at top and two large drawers below, French beveled-plate swinging glass, 20 x 24 inches; top of Bureau, 40 x 19 inches; height, 72 inches. Washstand has swell, top drawer, with straight drawer and cupboard below; paneled doors; towel-rack attached to Washstand; top, 32 x 18 inches; height, 45 inches. Bedstead, nicely-carved headboard; height, 78 inches; Bureau and Washstand have polished-brass handles, locks, key and casters—every piece complete.

We give the Bureau alone with three $10.00 orders.
We give the Washstand alone with one $10.00 order.
We give the Bedstead alone with one $10.00 order.
This cut is an exact photographic reproduction.



Many of our customers write us they can form a club of five who prefer to pay $2 per month, each one receiving two Premiums in ten months and the organizer an extra $10 Premium for the trouble in addition to the two the organizers get with their orders. This is such an easy way to add many beautiful and useful articles to the home without investing very much money at one time. The club plan has always been popular with our customers. Ask your friends to join you, they are looking for the opportunity.

$20 Chiffonier
No. 51
FREE
With Two $10.00 Orders

This very commodious piece of furniture only costs five dollars more than Chiffonier Number 50 does, and will take a couple of hours more work, perhaps, to earn it, but we feel sure that it will pay you well for the extra effort. It may also harmonize better with the other furniture whose company it is to keep, which is a consideration at all times, that you may not have an altogether odd piece. So far as we are concerned we wish you to like the one best suited to your purpose; the one that will add to the appearance of your room, not take from it. There will then be a mutual satisfaction all round—you will be suited, the room will be suited, and so are we.

This Chiffonier is a beauty. Made of solid oak; golden finish; nicely carved; stands six feet high, with top 32x18 inches. French beveled mirror, 18x12 inches, with two small drawers, 11x13 inches, inside. Cupboard for hats, 13x15 inches deep, with three large drawers below, each 12x24 inches inside. Cast brass handles, brass trimmings, locks and keys, with casters.

Be sure to read all about our club offer. It is worth the time and trouble. It tells how to earn an elegant and useful Premium worth $10 without any hard work. It is really the best paying investment, where you need no money, we know of. Just a little writing once a week, or month, after you have organized the club, that is all. We do the hard work; we put up the goods, do the packing and shipping. You get a Premium; we, new friends.

$30 Chiffonier
No. 52
FREE
With Three $10.00 Orders

You have here one of the largest, most roomy Chiffoniers made, very ornamental in style, superior in finish, and of very latest design, which adds materially to the appearance of your apartment, which in a great degree adds to your contentment and peace of mind, as there can be nothing much more annoying than to be compelled to look at a $30.00 piece of furniture that never pleased you and never will please you. Our Number 52, like the others, is made of golden oak, highly finished, serpentine front, beautifully shaped. It stands 6 feet high; size of top, 32x18 inches; has a large French bevel mirror, 20x12 inches, not a plain, oblong glass, but a beautifully shaped glass in a very neat and handsomely carved and curved frame; one large serpentine-shaped drawer at top, 24x13 inches, with two small drawers and a commodious hat cupboard, 14½x14½ inches, below it, and two large full-length drawers at the bottom, fitted with locks and keys, solid brass handles and trimmings; casters; making a durable and very attractive as well as useful piece of furniture.

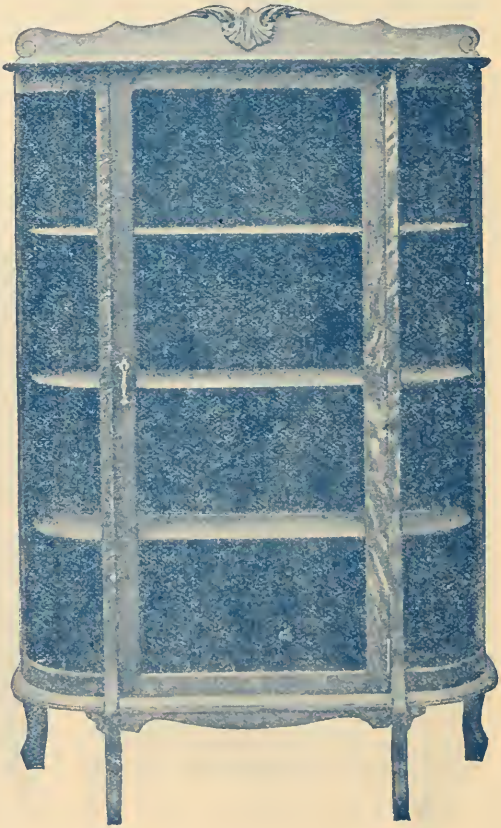
The only profit we make on a Premium is the advertisement—your good will, your gossip among your friends about The Bishop Tea and Spice Company's Combination Case.

Packed free, shipped by freight; receiver pays the freight.

$40 China Cabinet
No. 60
FREE
With Four $10.00 Orders

As an artistic and ornamental piece of furniture for the dining room, the China Cabinet has become a necessity; not only on account of its usefulness, but as a display cabinet for showing all the odd pieces of china and those beautiful specimens of cut glass which you have picked up here and there from time to time as you have journeyed through your housekeeping life. We offer you your choice of three different prices to select from, each being of the same superior workmanship, made from the same oak lumber, finished and polished exactly alike, but each a little more elaborate in design than the other, so please study the difference before making final selection so that you will be sure to be pleased when you receive it.

Number 60 is a plain but rich design, a large and roomy Cabinet, made of quartered golden oak, highly polished; 64 inches high, 40 inches wide and 13 inches deep, with three large shelves grooved for plates; back made of oak and polished; swell shaped glass on each end; French shaped legs. A very handsome piece of furniture.



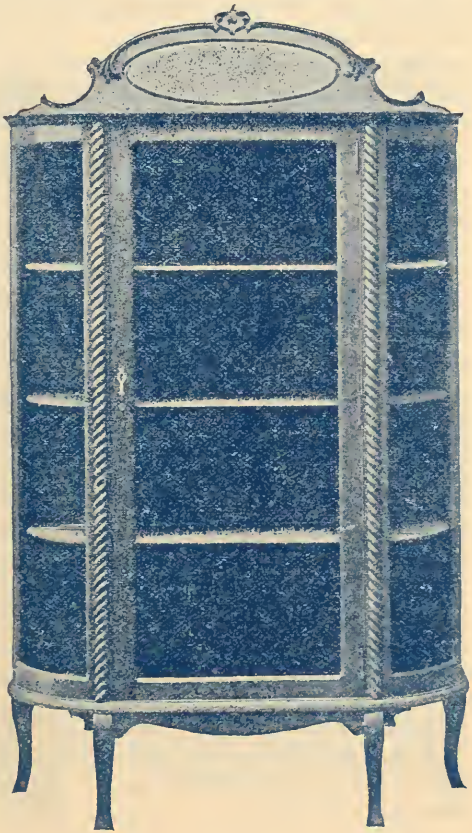
All cuts are exact photographic reproductions of Premiums. If not as represented, your money back for the asking.

Packed free, shipped by freight; receiver pays freight.

$50 China Cabinet
No. 62
FREE
With Five $10.00 Orders

A single glance at this very handsome Cabinet will at once convince you why it should be a little greater in cost than either of the others, the wood work and finish being the same in every particular. You will instantly perceive the beautiful top, artistically shaped, carved, and fitted with an oval shaped beveled French plate mirror. The balance of the carving, hinges, etc., are the same as those of Number 61, in size it is higher and a trifle wider. Altogether we find it to be just the one to please the person who does not fancy either of the others; the difference in cost being only a matter of possibly another day's work, while the satisfaction of getting the one you have your heart set upon more than pays for the little extra trouble.

Number 62 is made of finest quality of quartered golden oak, hand carved, beautifully polished; back of oak, which is panelled; beautifully carved spiral column on each side of door; swell bent glass on the ends, the glass being of finest quality and best of stock; a prettily carved top, fitted with beveled French plate oval shaped mirror, 20x6 inches. Height 70 inches, width 42 inches, 13 inches deep; fitted with three large, roomy, and grooved shelves, brass hinges, lock and key; an elaborate and elegant piece of furniture.



All cuts are exact photographic reproductions of Premiums. If not as represented, your money back for the asking.

Packed free, shipped by freight; receiver pays freight

$30 Sideboard
No. 60
FREE
With Three $10.00 Orders

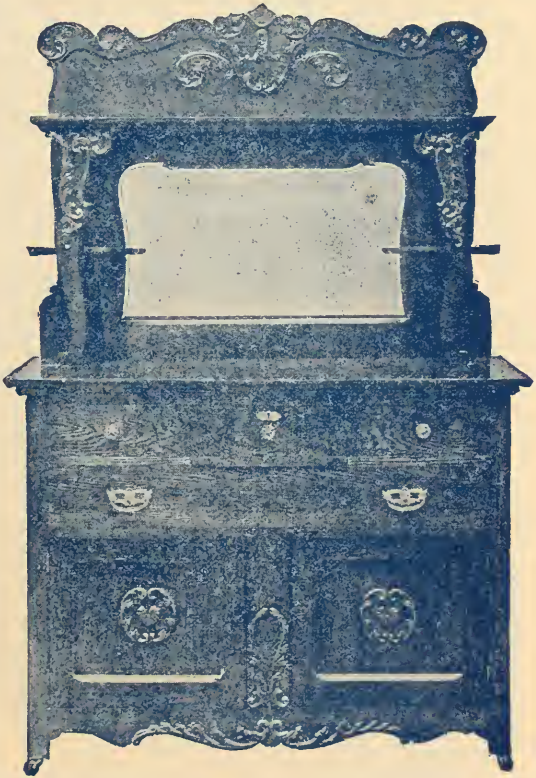
We fully realize the fact that when you have $30, $40 or $50 to invest in a single piece of furniture you will always expect to get an article that when you get it home at least looks worth the money invested. And we think you are perfectly right in your expectations, so we promise to do better than that for you, giving you full value for every cent you spend with us, by combining with the good looks, quality, workmanship and finish, always aiming to give you your money's worth for your money. It pays us to deal fair and square with each customer, as they are our only friends and we are not taking any chances to lose one of them if honest dealing will keep them.

Now to add the finishing touch to your dining room, if you have not already got one, you want a good Sideboard, for they are not only ornamental, but are also useful, being very convenient for storing table linen, silverware, cutlery and other table requirements where they are always ready at hand. This cut of No. 60 is an exact photographic reproduction of a solid oak Sideboard, rich golden finish, highly polished, 72 inches in height; height of base, 38 inches, with a top 20x40 inches; large French bevel mirror, 14x24 inches; heavy top shelf; back handsomely carved, supported by carved pilasters, with bric-a-brac shelf on each side of mirror; two small drawers at top, one of which is lined for silverware; one large full-length drawer, 15 inches deep; cupboard below, with double doors, neatly carved; all solid brass handles and trimmings; fitted with locks and keys; casters.

$50 Sideboard FREE

With Five $10.00 Orders

For using or selling five (5) $10.00 cases of the Bishop Teas and Coffees, Spices, Extracts and Baking Powders, and we flatter ourselves that you get, in this beautiful, useful and complete piece of furniture, a Premium well worth the little time and trouble required to earn it. There is no gingerbread about it, nothing to be easily broken, but looks what it is, fit for any ordinary dining room, and will surely please the sensible housekeeper. It is exceedingly well and substantially made of solid oak, put together to last a life time rich, golden; finish, highly polished; massive and handsome in design, standing 78 inches high; height of base, 38 inches; swell top, 24 x 50 inches; large French beveled mirror, 18 x 32 inches; beautifully shaped, heavy top shelf, supported by neatly carved pilasters, with bric-a-brac shelf on each side of mirror; three drawers at top; middle drawer, swell front and lined to hold silverware; one full-length drawer, 16 inches deep; double doors to cupboard, which has a full-length shelf, very roomy, will hold a full supply of table linen; brass handles and trimmings, fitted with locks and keys; casters.



REMEMBER.—It is not necessary that you should order five cases at once. We give you a certificate with each $10.00 order. Four certificates and an order gets this beauty.

Packed free, shipped by freight; receiver pays the freight.

Cornish Organ Free with 6 $10 Orders.

On the opposite page, we show you our elegant Cornish Organ either in Oak or Walnut finish; with a 25 year guarantee, Height 58 inches, Length, 48 inches, Width, 22 inches Description: 5 Octaves, 10 Stops, 2 Octave Couplers, 4 Sets Orchestral Toned Resonatory Pipe Quality Reeds, 122 in all. 1 Set Exquisitely Pure, Sweet Melodia of 37 Reeds, 1 Set Charmingly Brilliant Celeste of 37 Reeds, 1 Set Rich, Mellow, Smooth Diapason of 24 Reeds, 1 Set Pleasing, Soft, Melodious Principal of 24 Reeds.

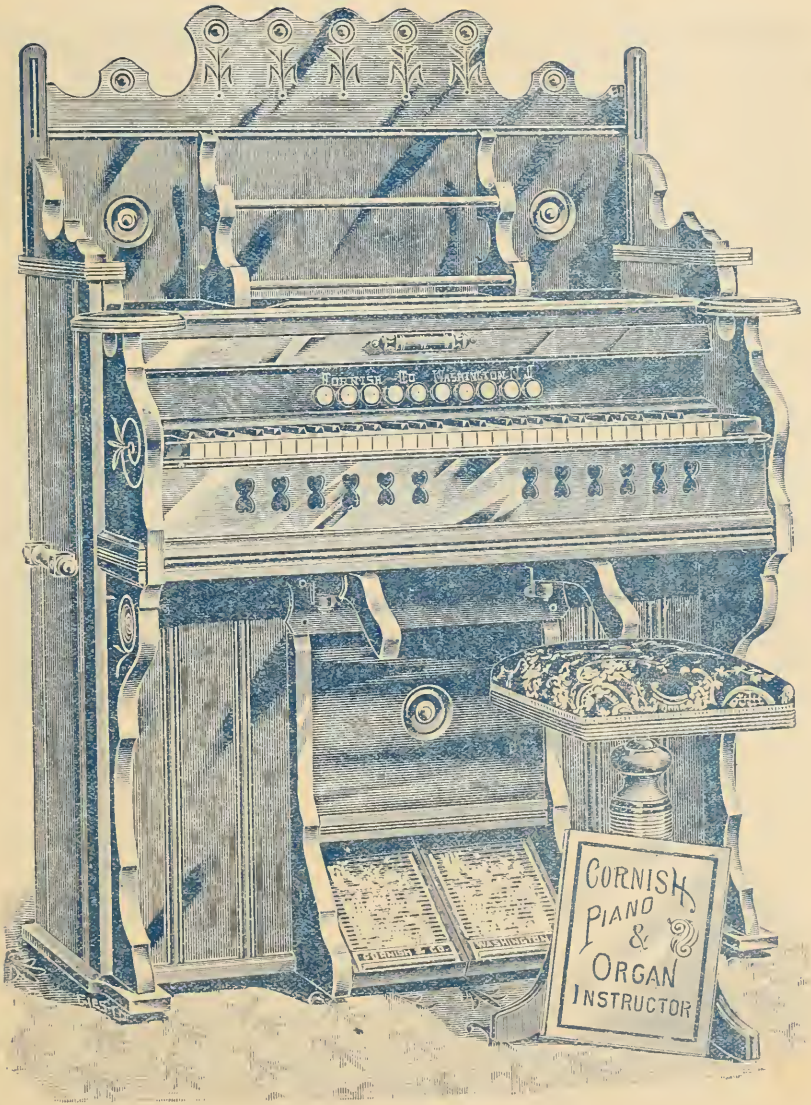
Names of Stops: Diapason Forte, Bass Coupler, Piano, Celeste, Celeste Forte, Diapason, Principal, Treble Coupler, Echo, Melodia.

Complete with Stool and Instruction Book. Factory price of this Organ is $60.00. We give it to you Free for selling 6—$10.00 Combination Cases, or with 3—$10.00 orders and $20.00 cash. You need not take the full amount at one time. We send you a $10.00 order and a certificate for the same, and when the 6 orders are completed and paid for, return certificates to us, which we send with each order, and we ship this handsome Organ to you by freight. This is such an easy way to get a handsome premium.

Receiver pays the freight.

ORGANIZE A CLUB.

Get nine of your friends or neighbors to go in a club with you. It is such an easy way for each one to get a handsome premium, and for the organizer to get two of our elegant premiums—one for your own order, and one for organizing the club. Each member pays in One Dollar every two weeks, or every monih, just as your club members prefer, and in a short time each one has one of our beautiful $10.00 premiums Free. and both organizer and members feel well repaid. Try it. Thousands of others have done it, so can you.


CORNISH & CO WASHINGTON N.J.
CORNISH
PIANO
&
ORGAN
INSTRUCTOR

Parlor in a Philadelphia home, furnished with Bishop Premiums, without one cent of cost, just a little time taken to sell our Combination Cases.

This lady has many more of our Premiums in her home. In this room are shown Smyrna Rug; Oak Rocker; Graphophone; Parlor Clock; Table; Lamp; Tapestry Curtains; Turkish Couch Cover; Reed Rocker, and Lace Curtains. All with a little effort in eight months' time.

What this lady has done, you can do. Now is the time to start.

The Bishop Tea & Spice Co.

Philadelphia, Pa.